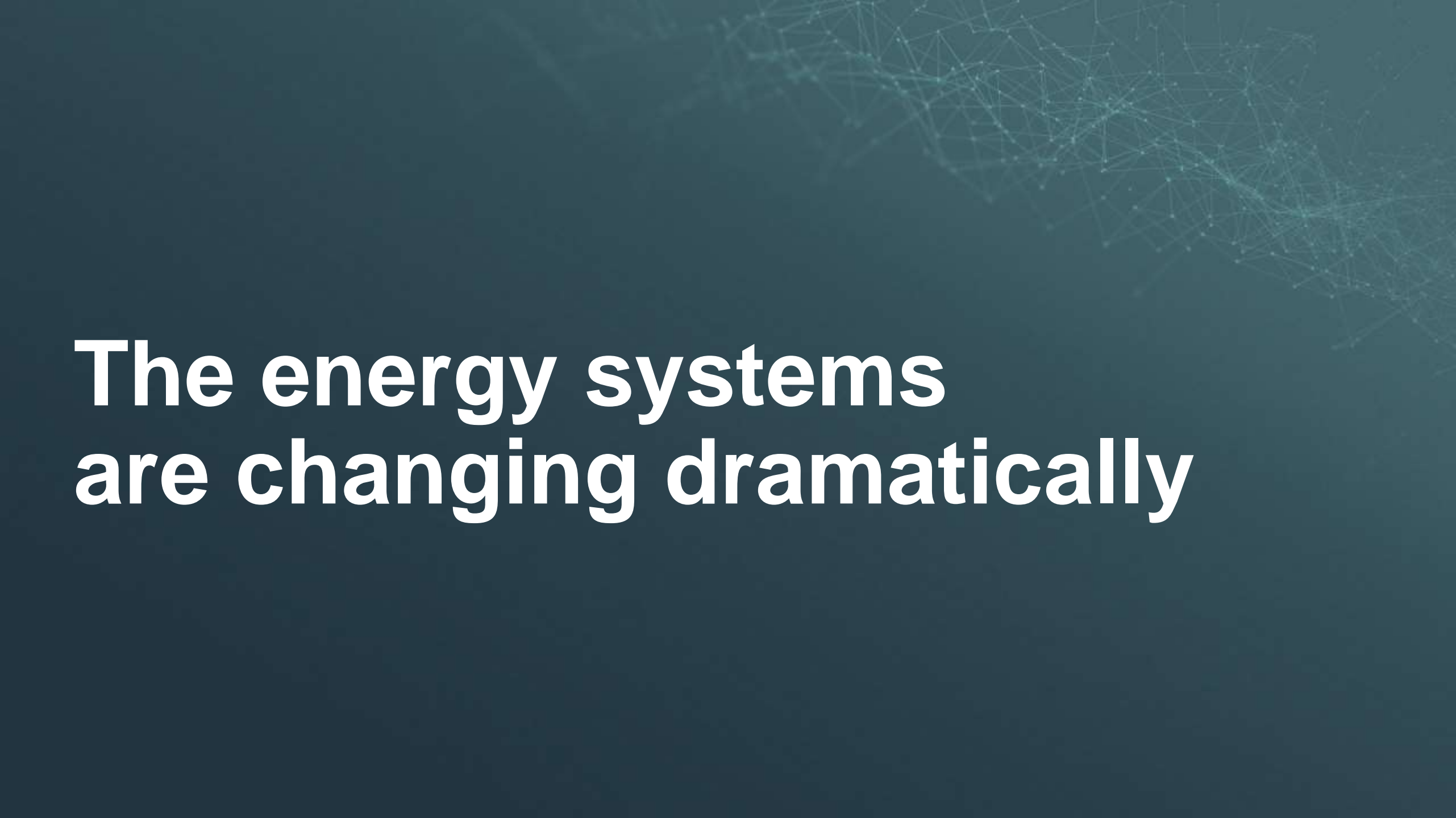




Evaluating Modular Microgrid Solutions for Remote Communities, Campuses & Critical Infrastructure

IDEA conference - Jun 11th, 2018

Alif Gilani



**The energy systems
are changing dramatically**

From monopoly power ...



... to deregulated markets.



From downstream power delivery ...



... to smart distribution and bidirectional power flows.



From top-down topologies ...



... to autonomous local structures.



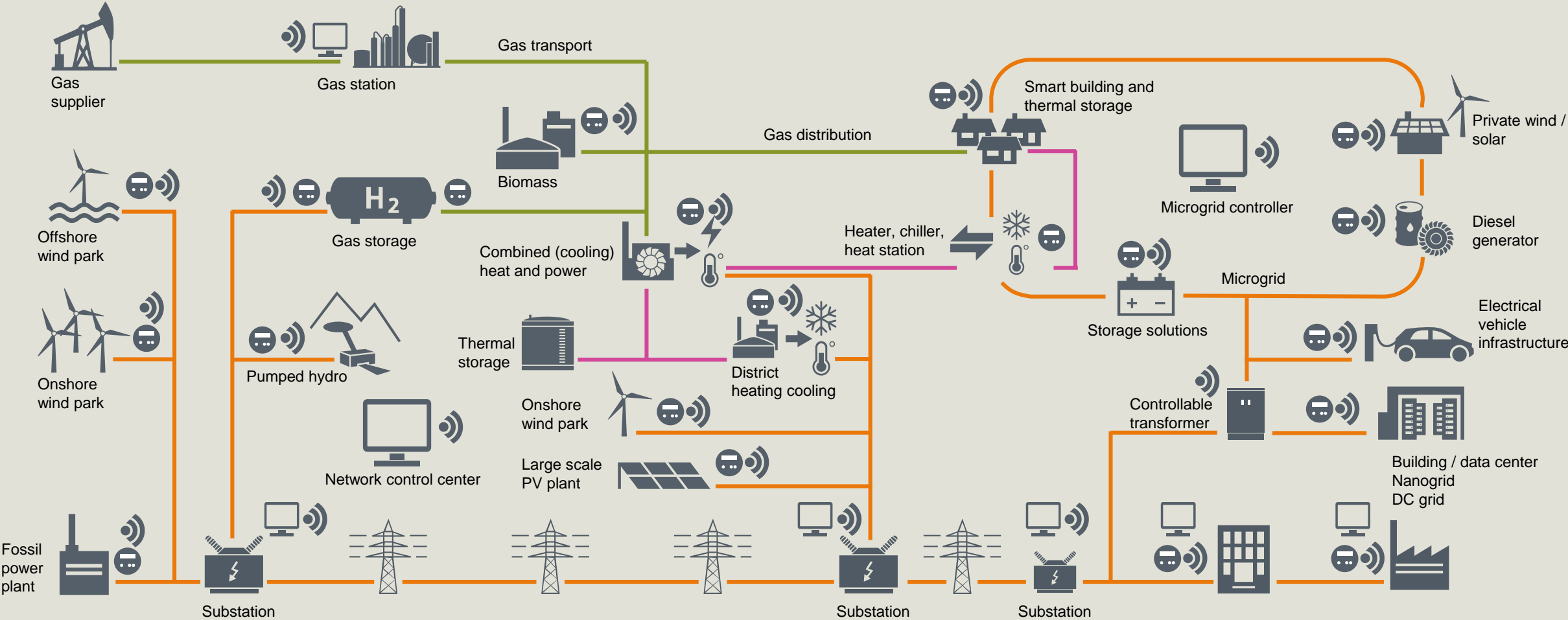
From predictable long-term value streams ...



... to versatile, value-based transactions.

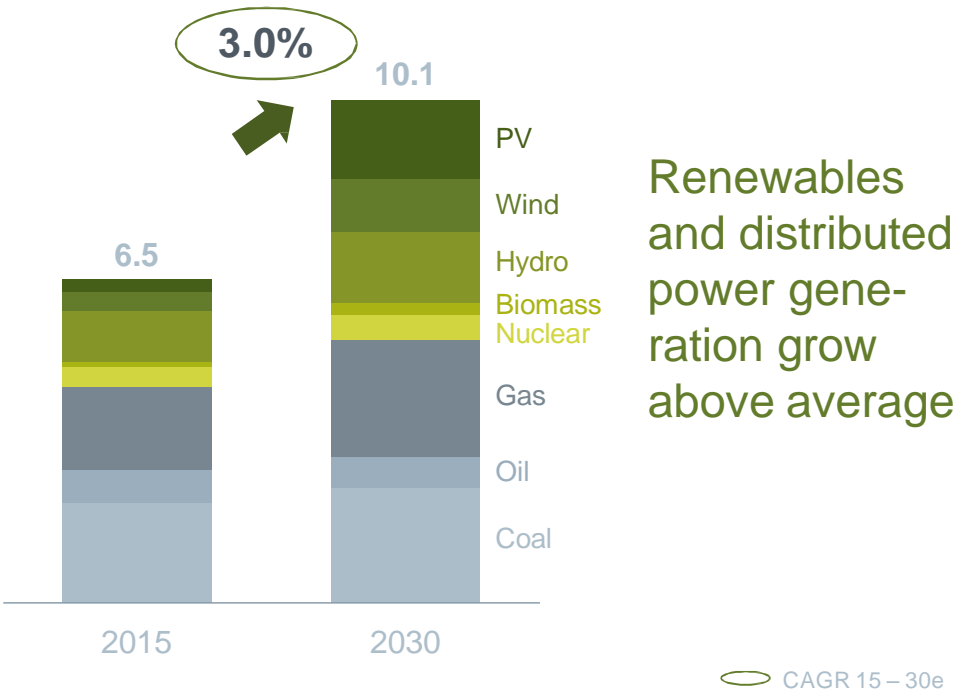


Today's Energy Landscape



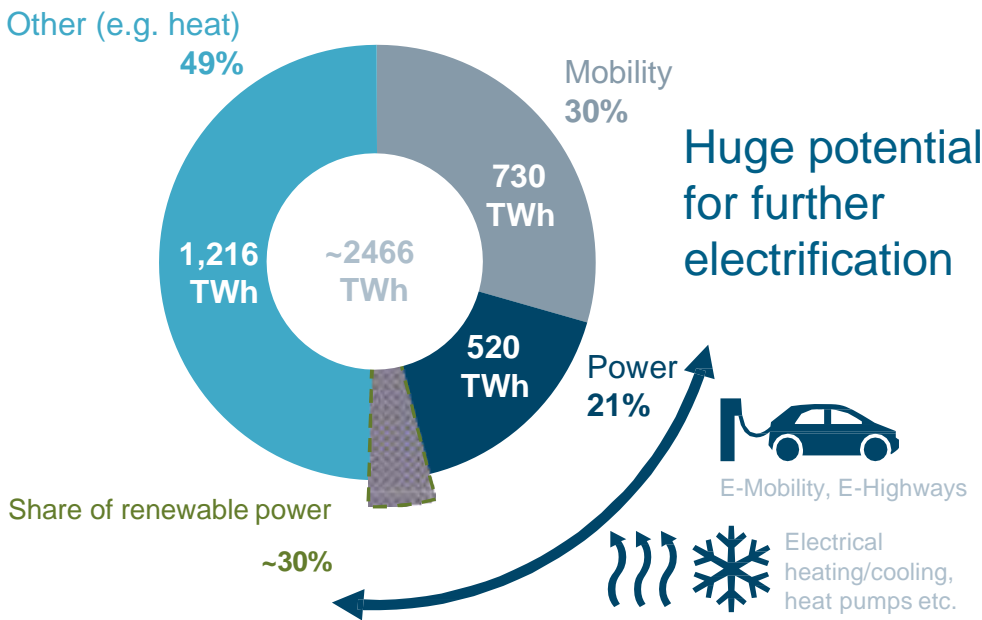
Increasing electrification in all sectors Heading towards an all electric world

Global power generation capacity in TW



Source: Siemens Energy 2020 Project 2014 – Base Case Scenario

Example: Final energy consumption in Germany 2015

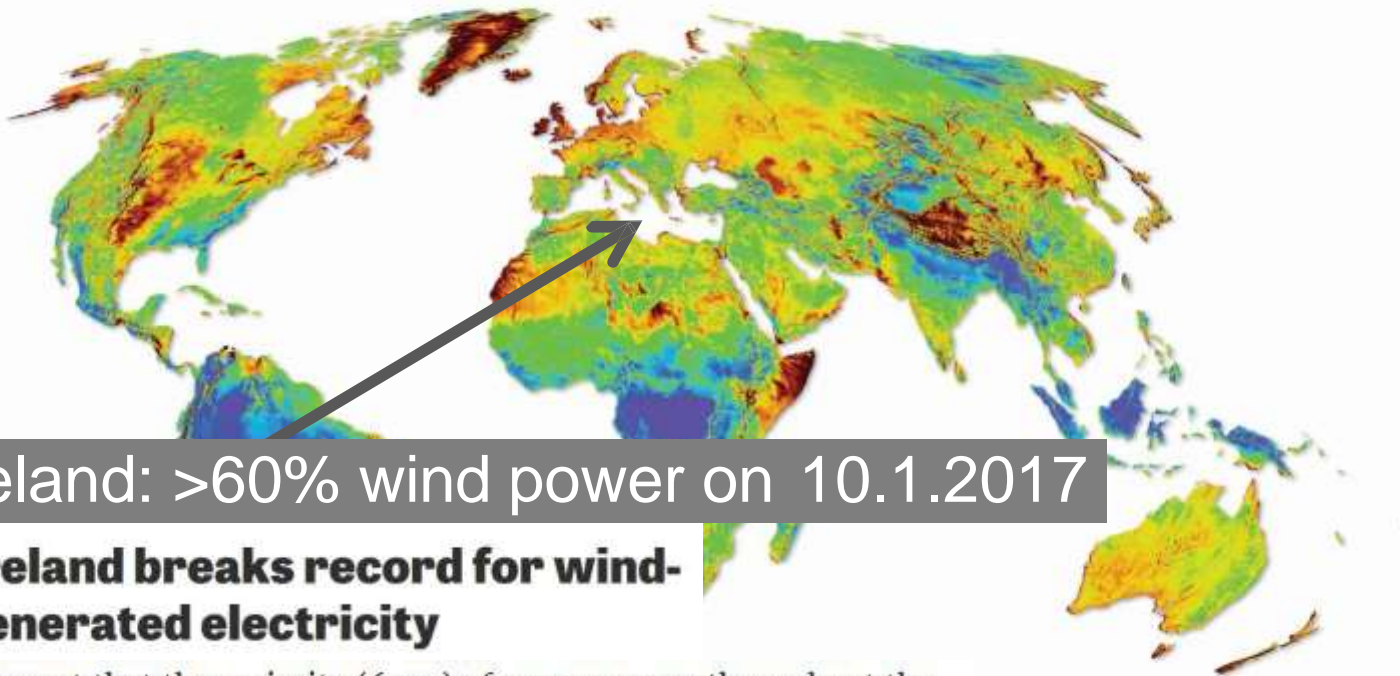


Source: umweltbundesamt.de/Arbeitsgemeinschaft Energiebilanzen, status 7/16; IHS

On Shore Wind Potential

 Global Mean Wind Speed at 80m

 3TIER[®]



Ireland: >60% wind power on 10.1.2017

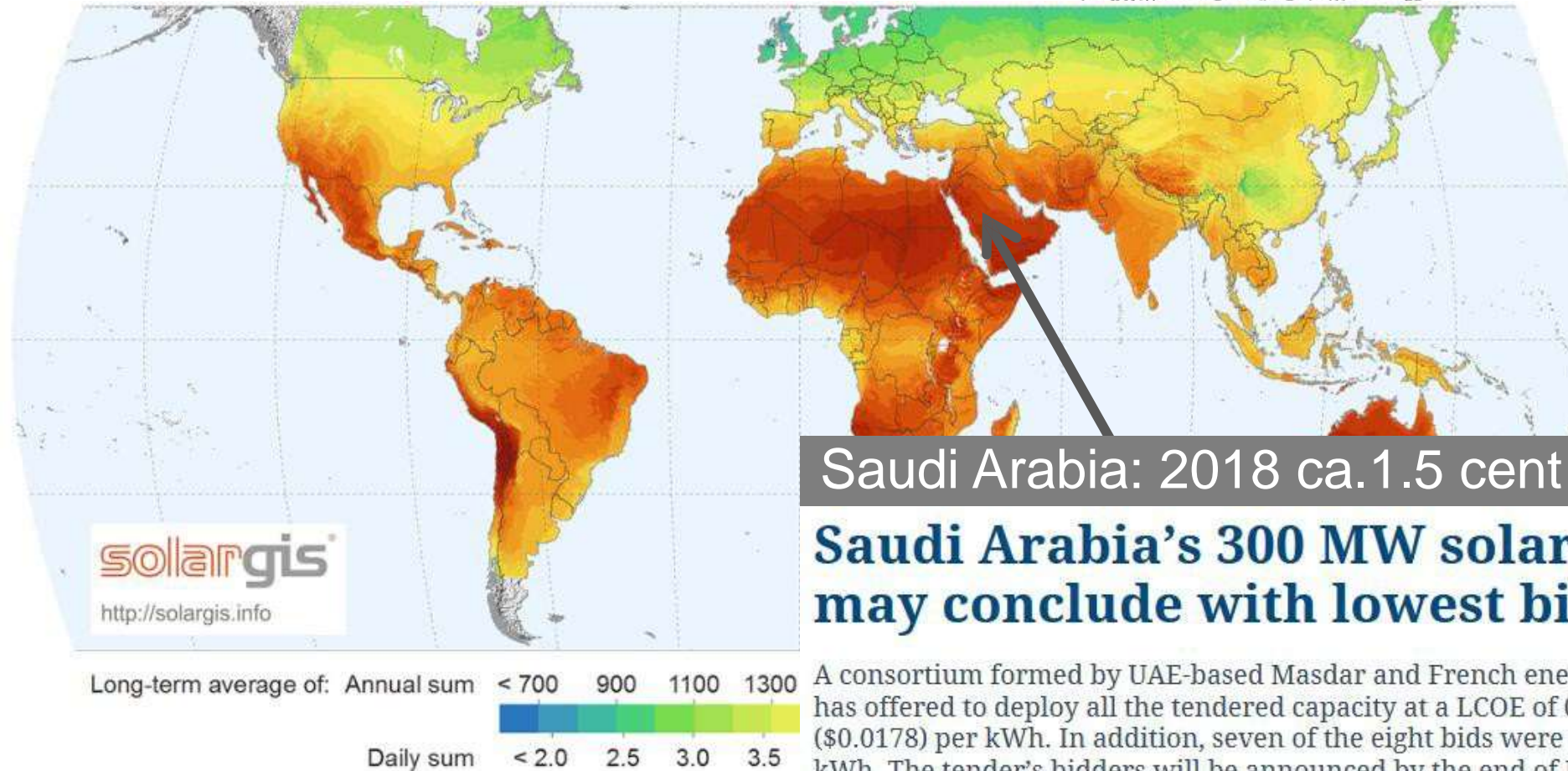
Ireland breaks record for wind-generated electricity

It meant that the majority (60pc) of energy usage throughout the night of 10 January, and into the morning, came from wind. Better still, excess wind electricity was exported to Great Britain via interconnector links to Scotland and Wales.

developed by 3TIER | www.3tier.com | © 2011 3TIER Inc.

https://dupontconsulting.files.wordpress.com/2012/01/3tier_5km_global_wind_speed.jpg

Solar Yield

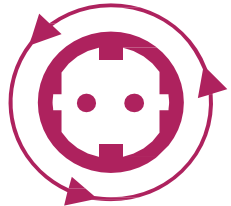


A consortium formed by UAE-based Masdar and French energy giant EDF has offered to deploy all the tendered capacity at a LCOE of 0.06697 SAR (\$0.0178) per kWh. In addition, seven of the eight bids were under \$0.03 per kWh. The tender's bidders will be announced by the end of January 2018.

Drivers for Microgrids



Economic & Energy efficiency



Reliability & Resilience

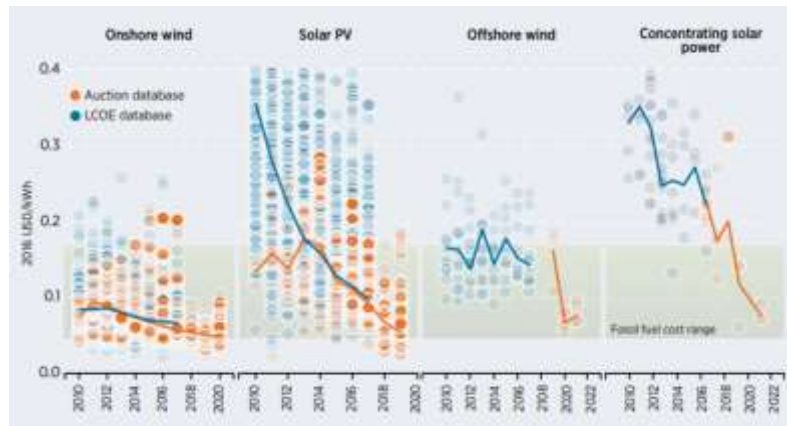


Sustainability

Reliability
Capital Deferral
DER Selectivity
Market Interaction
Load Control
Cost Reduction
OPEX Reduction
Energy Efficiency
Increased Control
Resilience
Dispatch Optimization

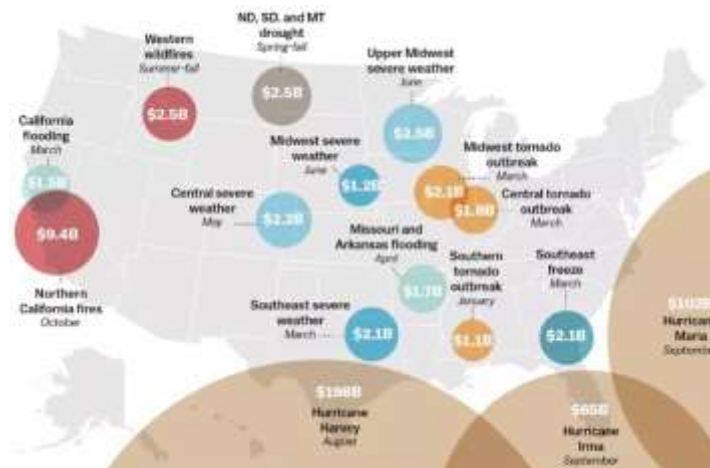
Economics, Reliability & Resilience, Sustainability Plays

Levelized cost of electricity for renewables is getting close to fossil fuel cost range



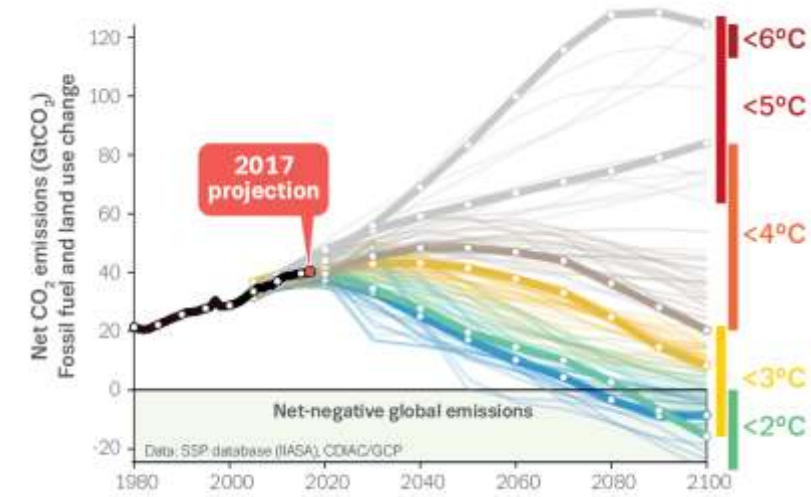
Source: IRENA Renewable Cost Database and Auctions Database
https://www.irena.org/-/media/Files/IRENA/Agency/Publication/2018/Jan/IRENA_2017_Power_Costs_2018.pdf

Billion-dollar disasters of 2017 in the US



Source: NOAA, Ball State University Center for Business and Economic Research, Vox
<https://www.vox.com/energy-and-environment/2017/12/28/16795490/natural-disasters-2017-hurricanes-wildfires-heat-climate-change-cost-deaths>

Net CO₂ emissions projection and their possible impact on temperature

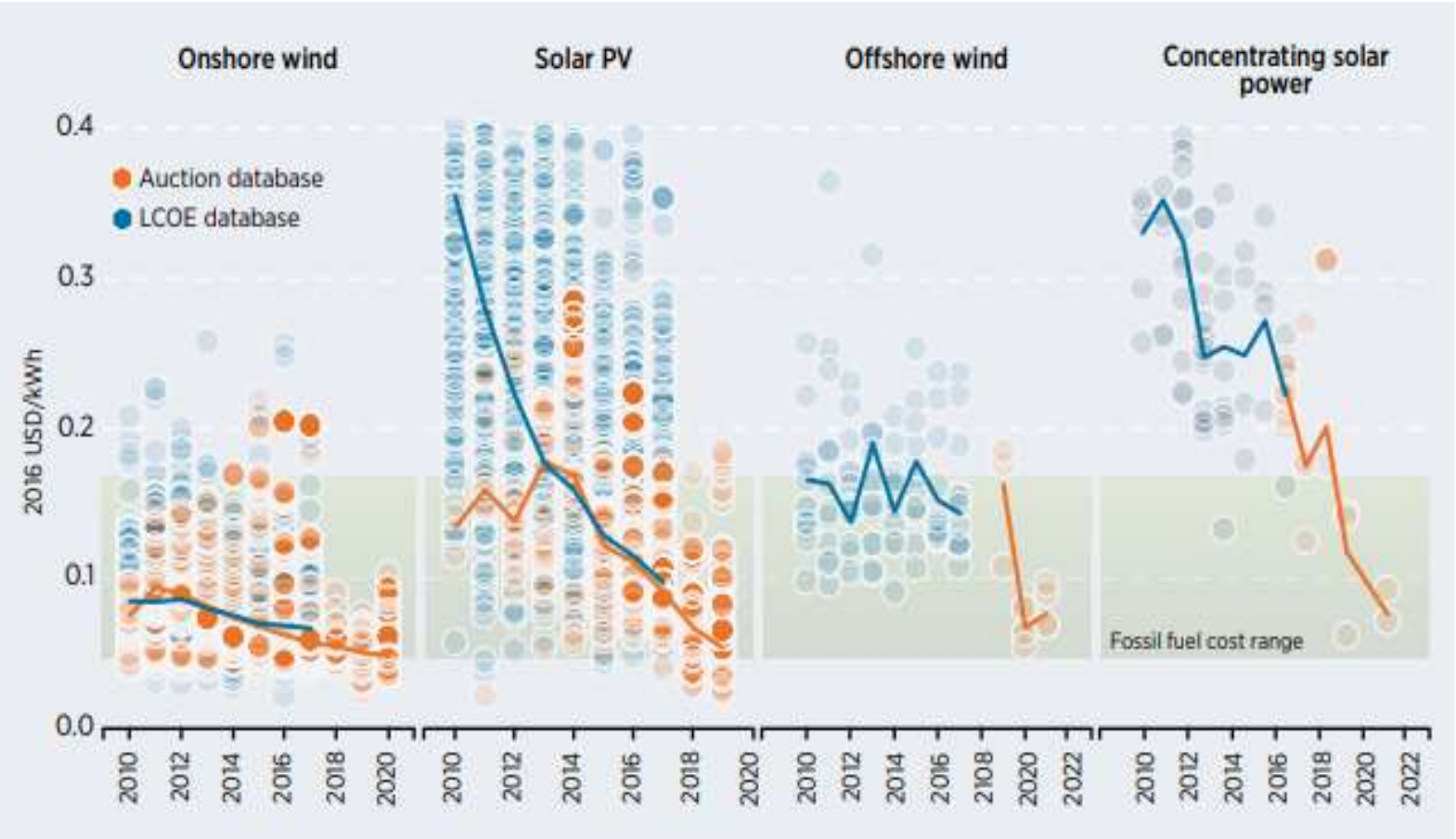


Source: Global Carbon Budget 2017
<http://www.globalcarbonproject.org/carbonbudget/index.htm>

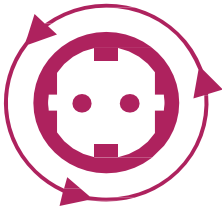
Economics – LCoE approaching fossil fuel cost range



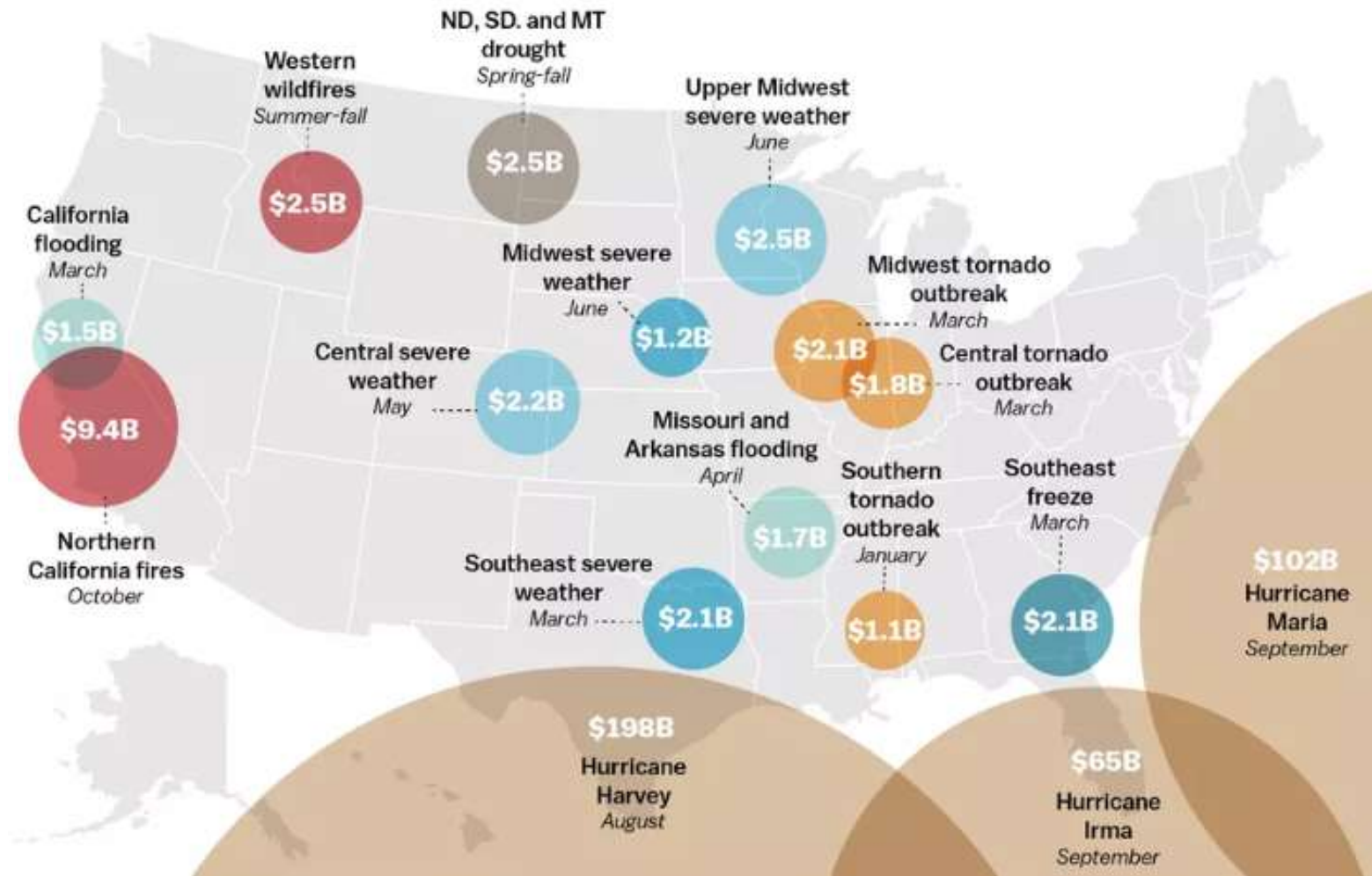
Economic & Energy Efficiency



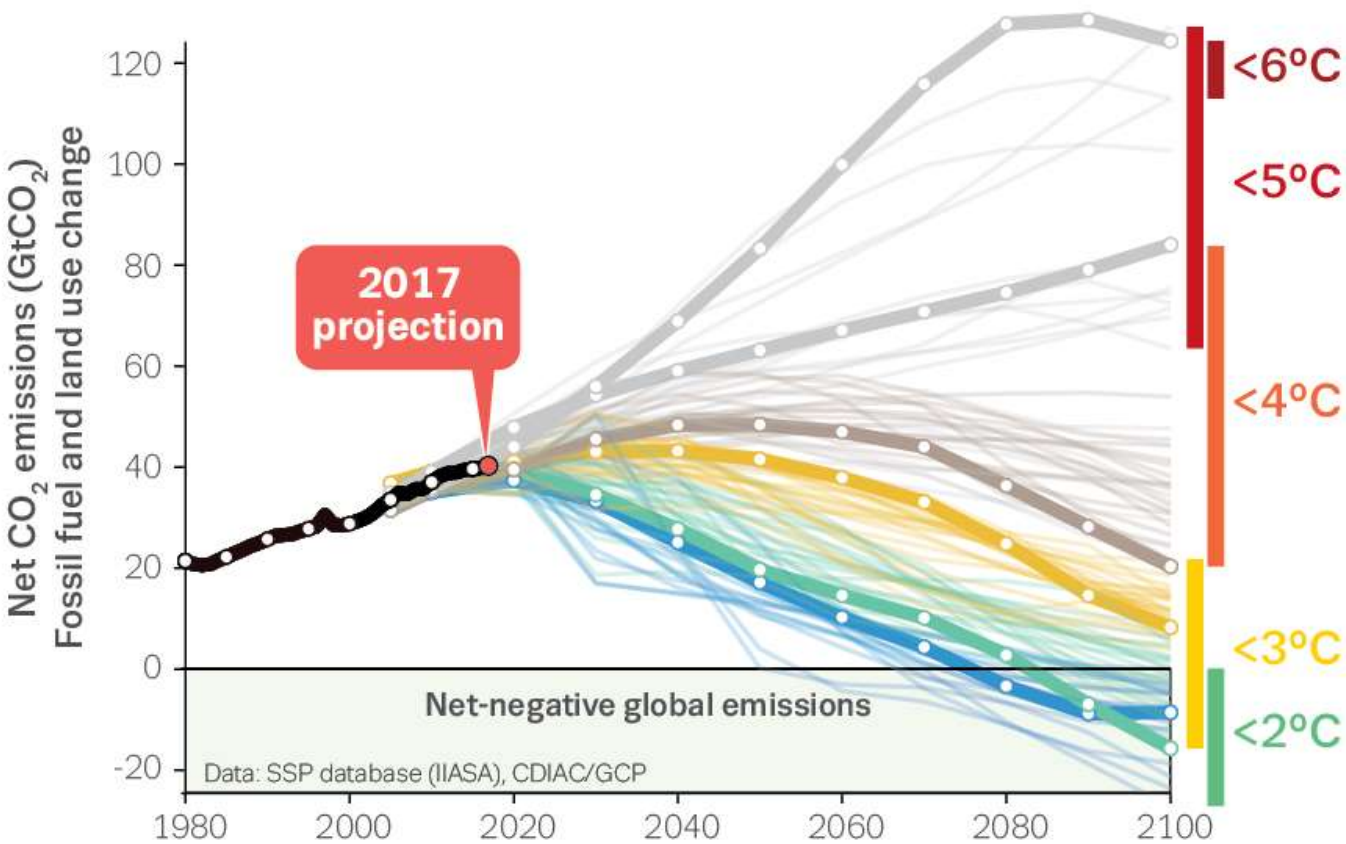
Reliability & Resilience – Financial Impact of US Disasters 2017



Reliability & Resilience



Sustainability – Impact of GHG Emissions on Temperature



Use Cases – Silver Bullet Solutions!



Utilities



Industry



Customer



Remotes

Use Cases – Silver Bullet Solutions!



Grid Edge / Offgrid Load Feed

- Remote / Islanded Communities
- End of Line rural area feeds



Transmission & Distribution Capital Deferral

- Infrastructure for load extension is expensive
- End of Life Asset Replacement cost

Resiliency Play – Outage Management

- Critical Infrastructure – Military Bases, Hospitals, Emergency Services
- Force Majeure – Natural Disasters: Floods, Lightning, Hurricanes, Snow Storm



Ancillary Services

- In non islanded scenarios – using DERs for Volt / Var Optimization
- Frequency response
- Spinning reserve



Carbon Tax / Cap & Trade Solutions

- Utilizing microgrids with renewables to reduce carbon tax



Regulated Utility Business

- NPV Analysis – Recovering Against Rate Base
- Regulator Restrictions – owning DERs
- Revenue Erosion

Non-Regulated Utility Business

- New / Alternative Business Models
- Microgrid as a Service (MaaS) – PPA Agreements
- Own, Operate, Maintain (OOM) Model – DERs + Infrastructure

Demand Response

- Using DERs for grid peak demand shaving / shifting
- Energy price arbitrage
- Conservation Programs – e.g. Negawatts
- Gamification



C&I Play

- Using PPA agreements for resiliency solutions
- Islanded operations of power critical industries



Diesel Offset

- Reduction in Diesel Consumption



Standardization & Modularization Pathway

Microgrid in a Box

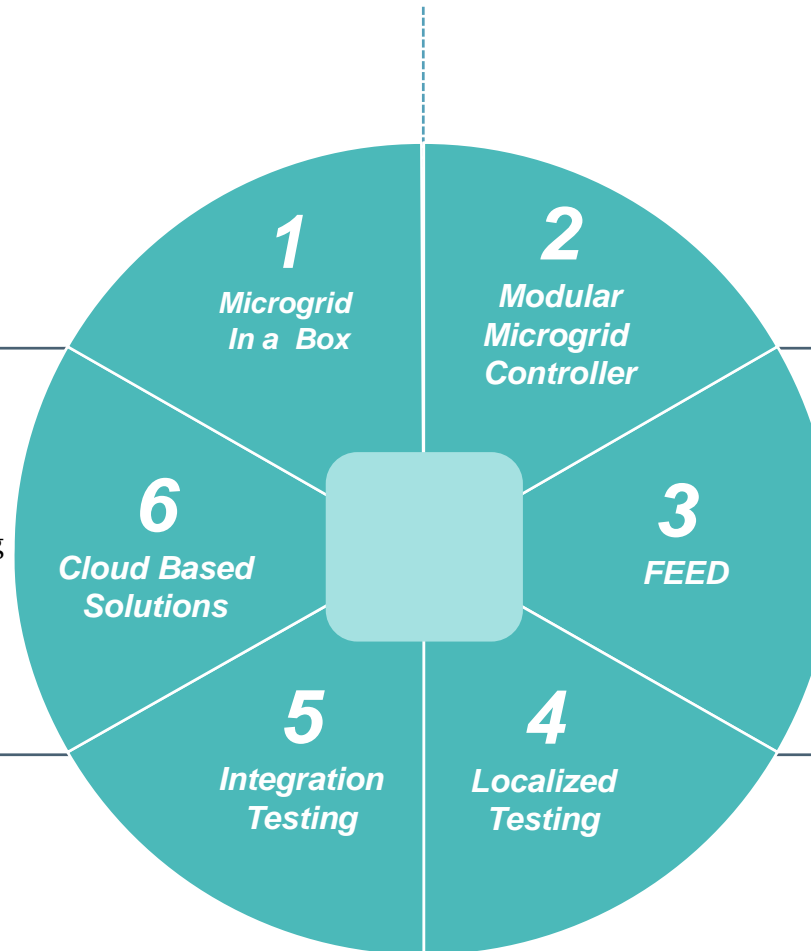
- Drop ship solution
- Includes BESS + MGC or
- Includes CHP + MGC
- Plug & Play Connectivity

Cloud Based Solutions

- Local MGC connection to Cloud
- Remote Troubleshooting
- Aggregation of Data
- Artificial Intelligence - Autonomous Learning
- Optimization Capabilities

Integration Testing

- Full Functional Testing
- Complete Use Case Testing



Modular Microgrid Controller

- Microgrid Modules that are expandable
- MGC should have multiple communication protocol options
- Scalable Hardware
- Cyber Capable
- Full SCADA Capability
- Vendor Agnostic Solution

Front End Engineering & Design

- Requirement to carry out a Simulation Study
- Assess Technical Solution
- Assess Business Case from a Financial KPI perspective
- Examine Asset Capabilities

Localized Asset Testing

- Individual Asset Testing – PV, Wind, BESS etc.
- Asset Testing to MGC
- Modular Use Case Testing

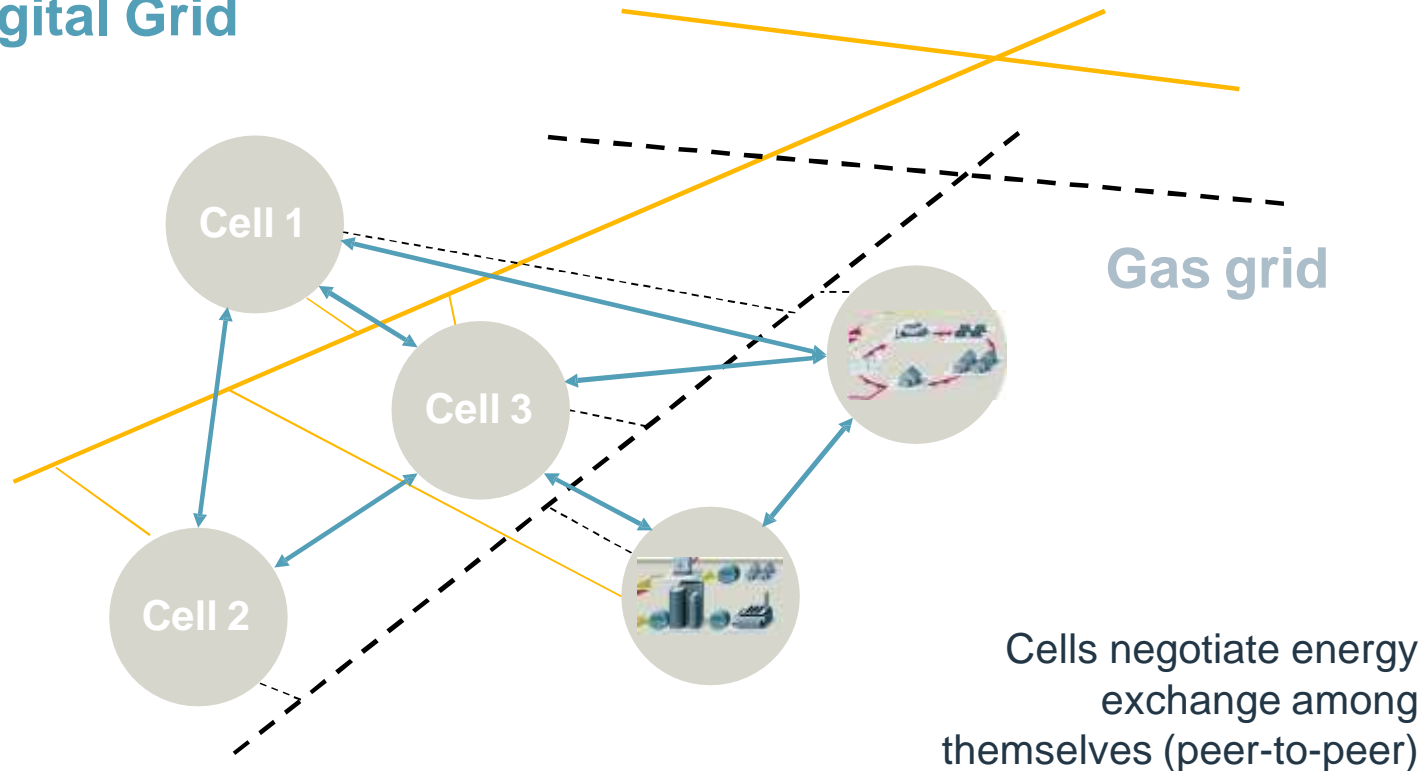
Microgrid in a Box Solution



Future Outlook

3 Essential Grids in Context of an Energy Cell Concept

Digital Grid



Energy cells can be

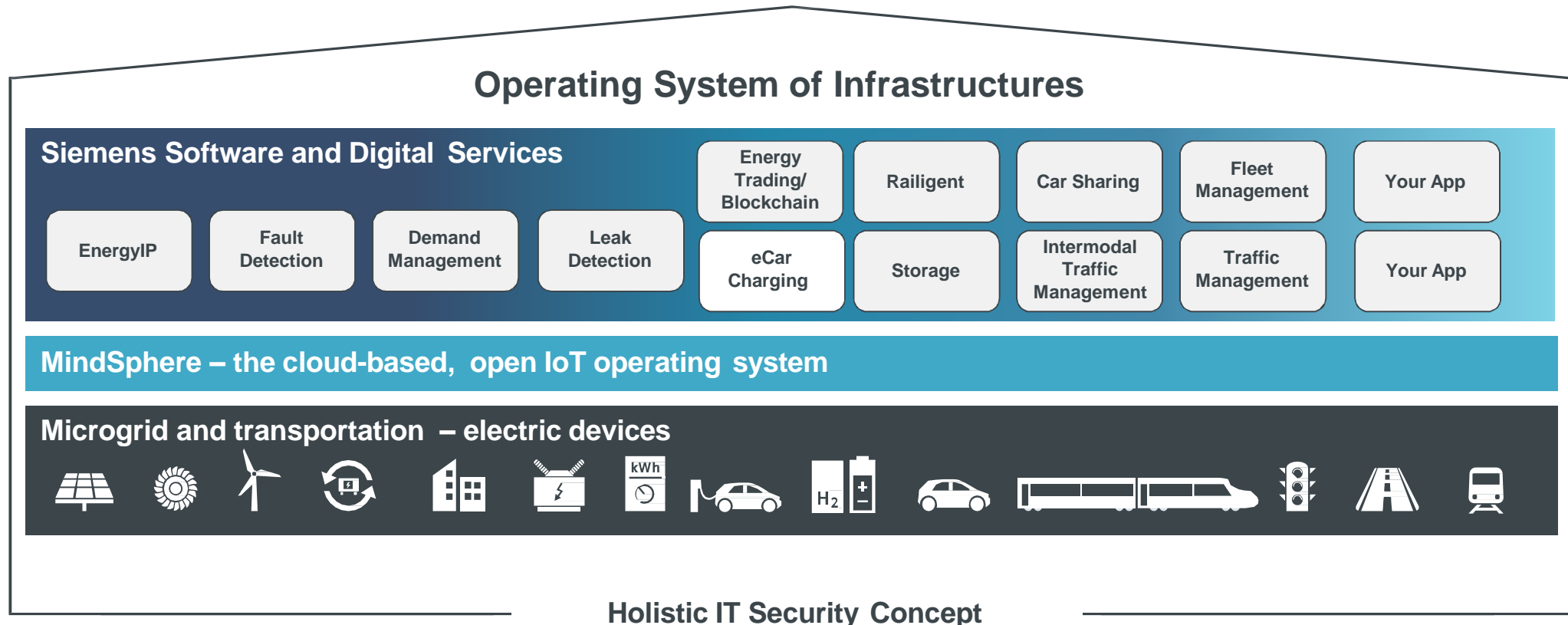
- Community
- Factory
- Power plant
- Dedicated storage facility

Energy cells contain

- Power generation
- Thermal and gas grids
- Energy storage
- Power-to-X (-value) f
- Dynamic load control
- f ICT, self-organizing, self-healing intelligence
- Resiliency
- ...

IoT Operating Systems to manage Infrastructures

Example - Mindsphere



1

More Wind- and PV, Electrification, Distributed Energy Systems

2

Sector-couplings and Energy Storage increasingly relevant

3

Digitalization key enabler (simulation, operation, market integration)

4

Emerging Sharing Economy concepts for Prosumers

5

Artificial Intelligence gaining momentum

Contact Information



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