



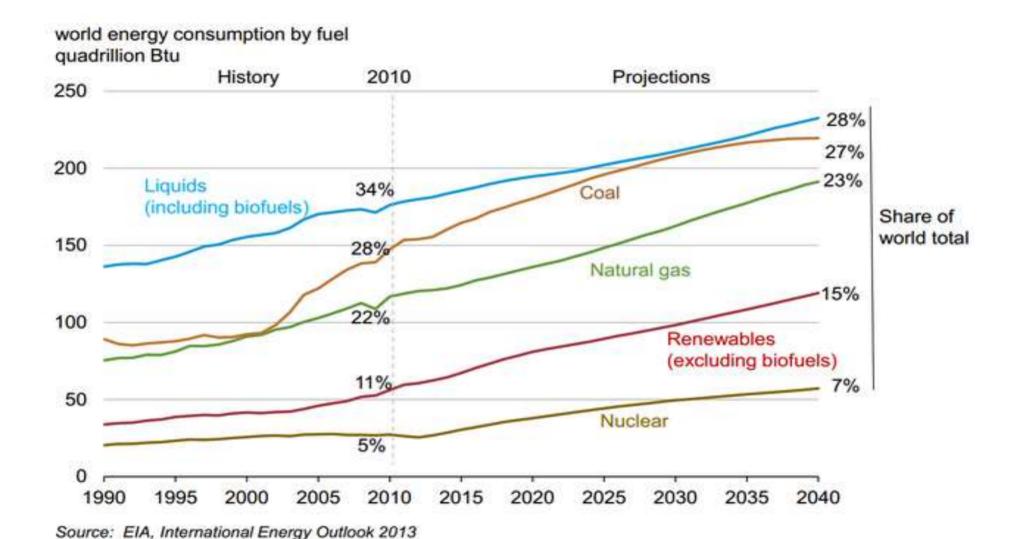
OVERVIEW

- 1. CONTEXT
- 2. HEATING NETWORKS
- 3. CONCLUSIONS



1. CONTEXT

ENERGY USES: UPWARD TREND





CARBON: A STRONG INTERNATIONAL ENVIRONMENTAL PRESSURE



EXTENT OF THE PROBLEM Unknown, but large

URGENCY OF THE SITUATION Forcing function



CARBON & ENVIRONMENT: REVOLUTION!



Societal models and their major changes have been based, in part, on energy.



The 2 <u>industrial revolutions</u> (coal - oil) were based on **abundance**, thanks to energy.



We squandered in <u>less than 200 years</u> most of the heritage built for millions of years.

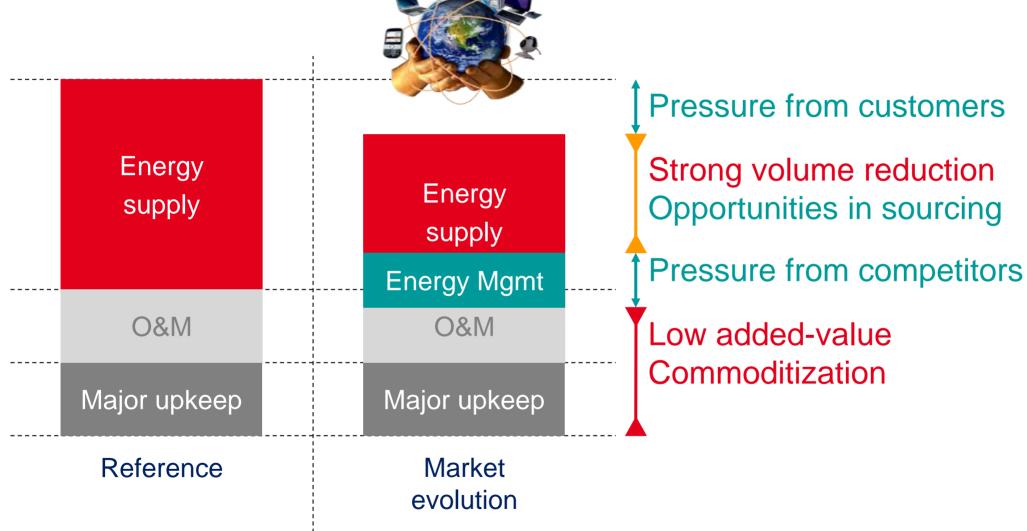


The <u>3rd industrial revolution</u> will be another energy revolution: carbon and economic management of resources.



CHALLENGES: PRESSURE FROM COMPETITORS &

CUSTOMERS





New offers creating value through energy efficiency, capitalizing on customer intimacy and smart management

LESSONS LEARNED ABOUT ENERGY AND USES

- 1. Economic necessity
- 2. Resource constraints
- 3. Environmental imperative
- 4. Customer expectations
- 5. Competitive pressures

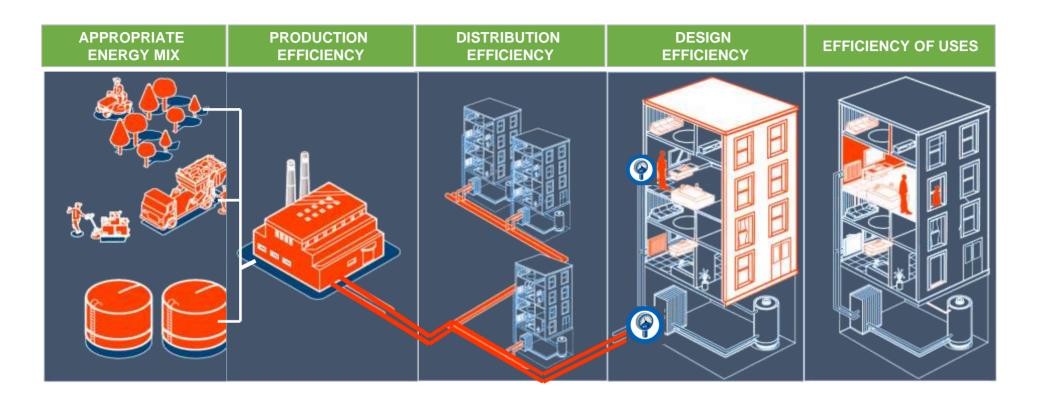




2. HEATING NETWORKS



TARGET PRIORITIES TO ACHIEVE ENERGY EFFICIENCY



2 LOGICS

UPSTREAM PRODUCTION **DOWNSTREAM EDM**

CONSUME LESS

« ACTION ON DEMAND »

PRODUCE BETTER « ACTION ON SUPPLY »

Investment on de-consumerism

Investment on industrial transformation







DOUBLE SMART GRID (THERMAL & ELECTRICAL GRID)

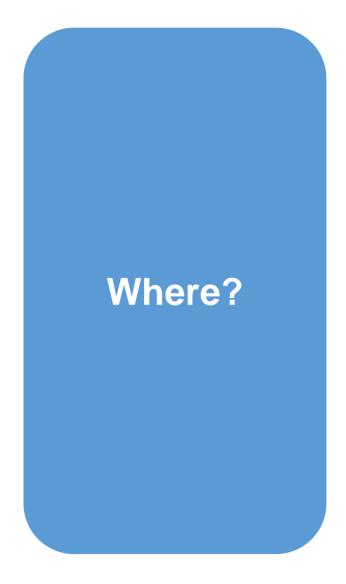
What?

HIGHLIGHTS

- ≥60% renewable energy
- ≥5 local energy sources
- ➤ 100% of self-produced energy is consumed by the scheme
- ➤ Results guaranteed for 27 years
- >120,000 m2 of floor area

- ➤ Revenue (27-year contract) = 27 M€
- >Works = 7 M€
- Financial contribution of the property = 5 M€
- ➤ Subsidies = 1,2 M€
- > Return on Investment = 11 %

DOUBLE SMART GRID (THERMAL & ELECTRICAL GRID)



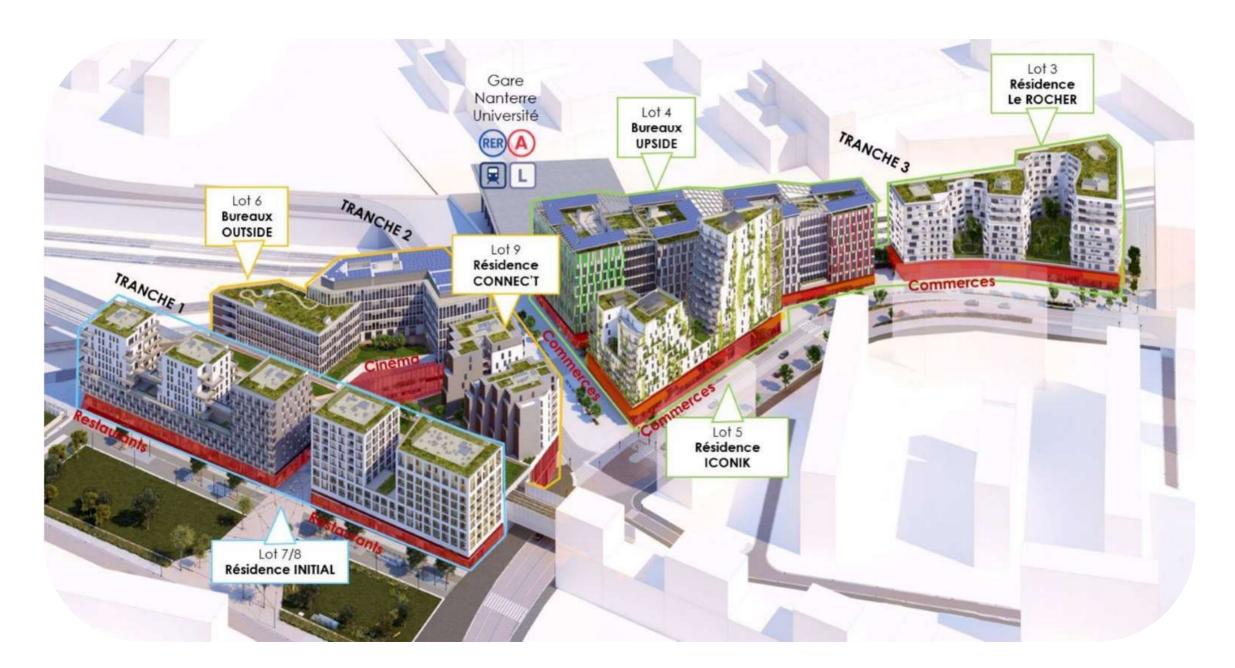


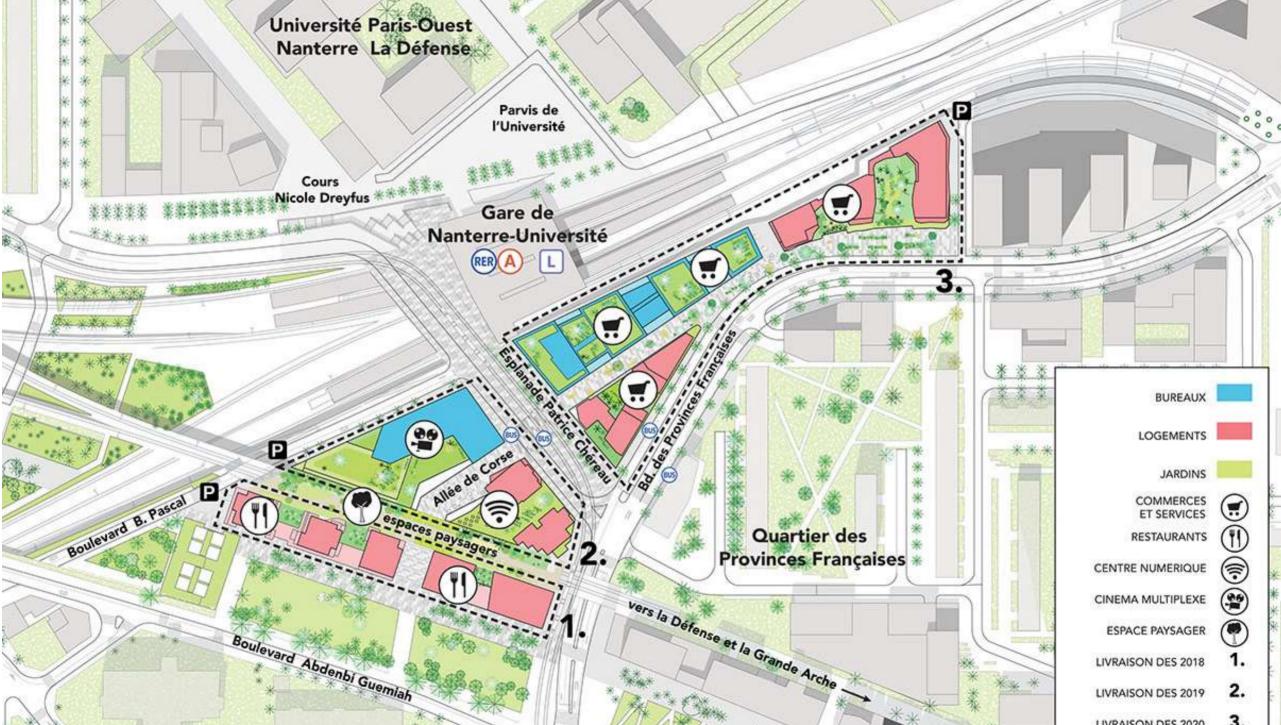


CITY OF NANTERRE



THE NANTERRE ECO DISTRICT









DOUBLE SMART GRID: THERMAL GRID

For whom?





DOUBLE SMART GRID: URBAN REVITALIZATION





Optimal Solutions







City Operator

Design-Build Energy Solutions Firm

Energy Firm, O&M

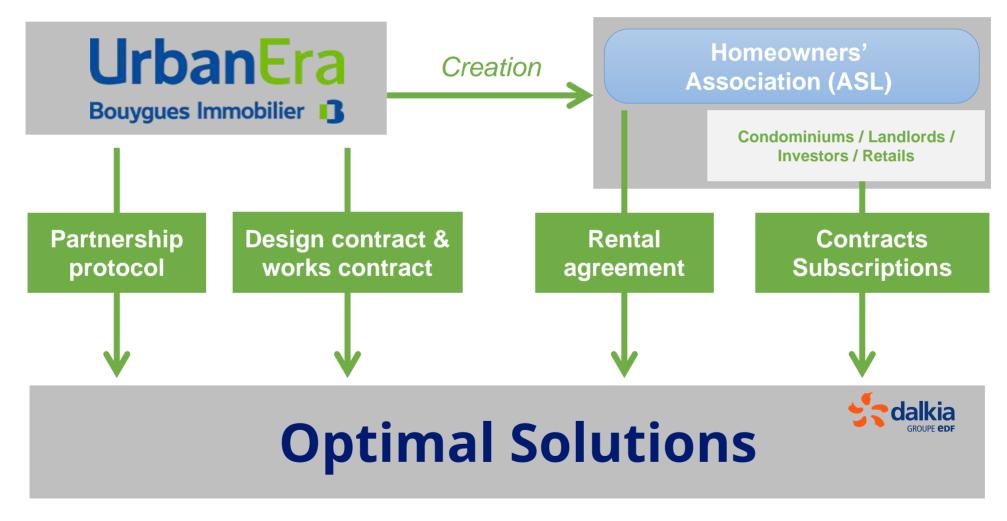
Source of Funding

Environmental Agency



DOUBLE SMART GRID: CONTRACTUAL SCHEME

A 100% PRIVATE PROJECT





DOUBLE SMART GRID: ELECTRICAL GRID

How to Costeffectively Innovate?





DOUBLE SMART GRID: HOW DOES IT WORK?

SMART THERMAL GRID

Heat is produced on the roofs and in the basements of the buildings. 60% of heating is generated using local renewable energy sources:

- 1. surface geothermal energy
- 2. aerothermal energy and cogeneration using rapeseed oil
- 3. heat recovery from wastewater and heat exchange between the buildings
- 4. two 80 m³ tanks store hot and cold water to supply the buildings with heating, air conditioning and domestic hot water.

Two back-up gas boilers can be used to supplement heating if demand is too high in winter.

SMART ELECTRICAL GRID

5. electricity is generated by photovoltaic panels and cogeneration using rapeseed oil.

The electricity produced is all consumed by the electrical equipment within the network, such as the heat pumps.



DIGITAL MANAGEMENT

6. the double smart grid, which is both thermal and electrical, is managed in real time to optimize energy performance and costs to users.





3. CONCLUSIONS





SOLUTIONS





3 BRANDS, ONE GROUP





EDF
The Parent
Company



Dalkia
The leading
Provider of Energy
Services in France



DK Energy
The Brand for
International
Activities of Dalkia

