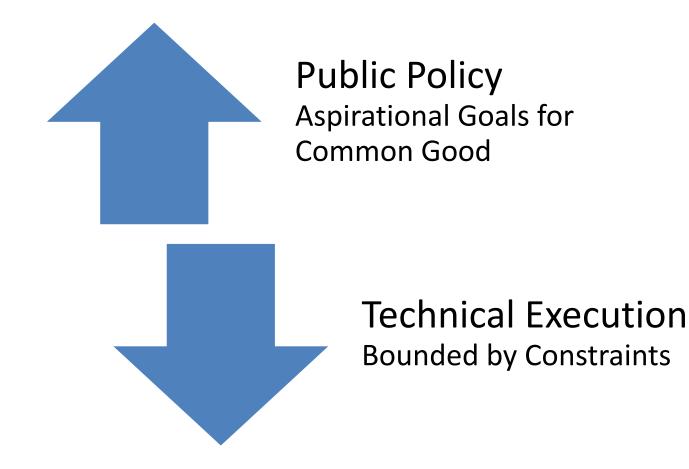
Implementing Boston's Microgrid & District Energy Policy

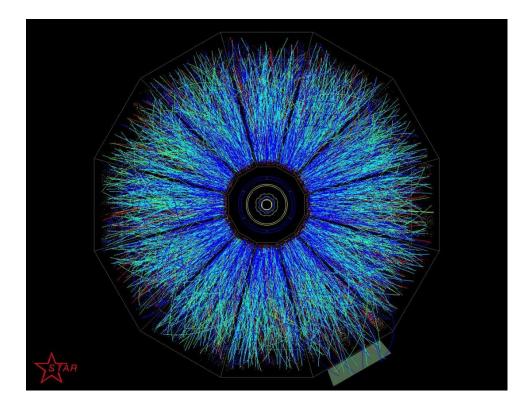
Presented by Terence Waldron, PE

25 June 2019

Public Policy Becomes Engineered Reality

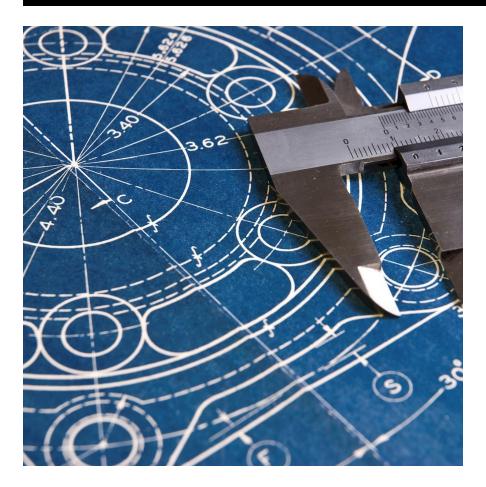


What is Public Policy? Engineer's View



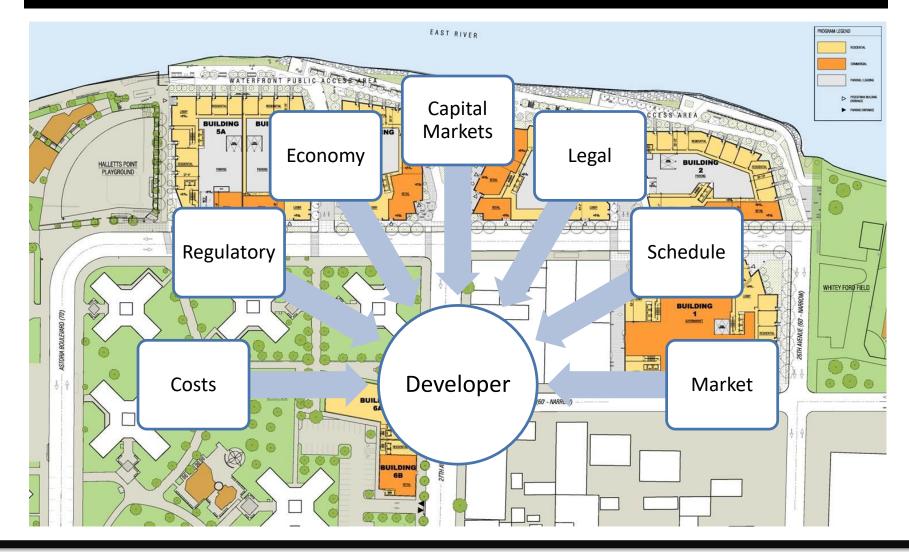
- Quantum Theory
- Advances Agenda in Measured Steps
- No Single Path, a Probability of Results
- Range of Solutions

Engineer's World



- Factual Inputs
- Bounded by Codes
- Exact Calculations
- Measurable Results
- A Certain World

Developer's World

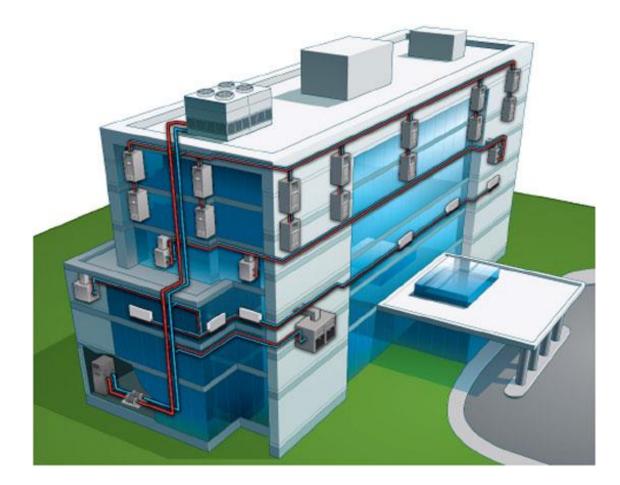


Business as Usual - General

- Commercially Available
 Design
- Limited Opportunity for Renewables
- Decentralized Systems
- Follows Codes
- Minimize First Cost
- Work Familiar to Trades
- Stay Within the Investor's Comfort Zone



Business as Usual – Heating & Cooling



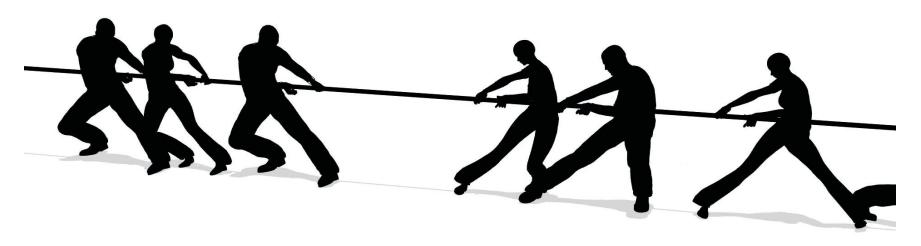
Typical Building Systems Water Source Heat Pumps

- Excellent Performance Above 35 Degrees
- Allows for Simultaneous Heating and Cooling in Building
- High Energy
 Consumption Below 35
 Degrees

Developer vs. Regulator

Developer – Focus on the Optimal Deal

Regulator – Focus on Common Good for the City



Mayor - Balances Growth & Economy vs. Common Good

Policy Goals

- Energy Resiliency
- Minimize Energy Consumption
- Reduce Greenhouse Gas Emissions
- Push the Regulatory Envelope



Developer's Mind

- How to Monetize Resiliency?
- Efficiency can be sold to Customers
- Greenhouse Gas Boston is a Coastal City
- High Regulatory Risk
- Show Me



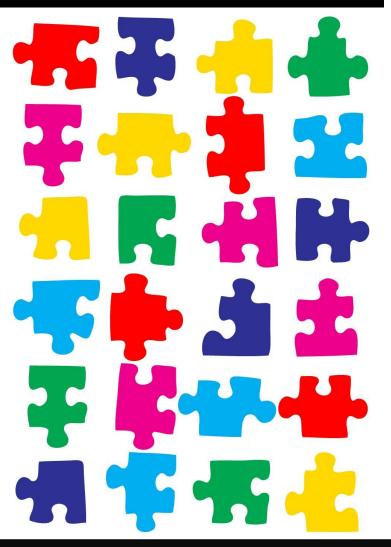
Lets Get Going with a Feasibility Study

Part A:

- A.1. Data Collection and Site Investigation
- A.2. Utility Load Profiles
- A.3. Physical System Constraints
- A.4. Regulatory Constraints

Part B:

- **B.1.** Definition of Economic Parameters
- B.2. Business as Usual Case
- B.3. Screening Analysis
- **B.4. Construction Cost and Schedule**
- **B.5.** Operations and Maintenance Cost
- B.6. Economic Analysis
- **B.7.** Technical Description



Feasibility Study Process Observations

- Goal to Vet a Microgrid and District Energy Concept
- Building Use Not Well Defined, Dictated by Future Market
- Uncovered a Lack of Expertise in the Market
- Phasing is a Challenge
- Became an Educational Exercise for BPDA
- Study Viewed by Some as a Box to Check Not an Opportunity
- Capital Drives Decisions
- Efficiency Drives Results
- Higher level of Regulatory Experience



Feasibility Study Process Results

- Million Ways to Fail
- Financial Models for Real Estate do not Match Up With Infrastructure
- Building Based Systems work with Sufficient Size
- Clusters of Smaller Buildings require phasing and readiness



Take A way's

- Developers need to add Utility Engineers to team.
- Feasibility Study Needs to be Executed by the Utility Engineer with Vision Towards the Future.
- Building Systems Need to be Designed to Make Utility Supply Less Carbon Intensive with an infrastructure that can be Used for a Zero-Carbon System.
- Policy must Show Clear Pathways to Solutions to Keep Capital Flowing
- Comfort Zones Must be checked at the Door if True Progress is to be Made on Resiliency and Greenhouse Gas Impacts
- We Must Up Our Game!



LESSONS LEARNED



