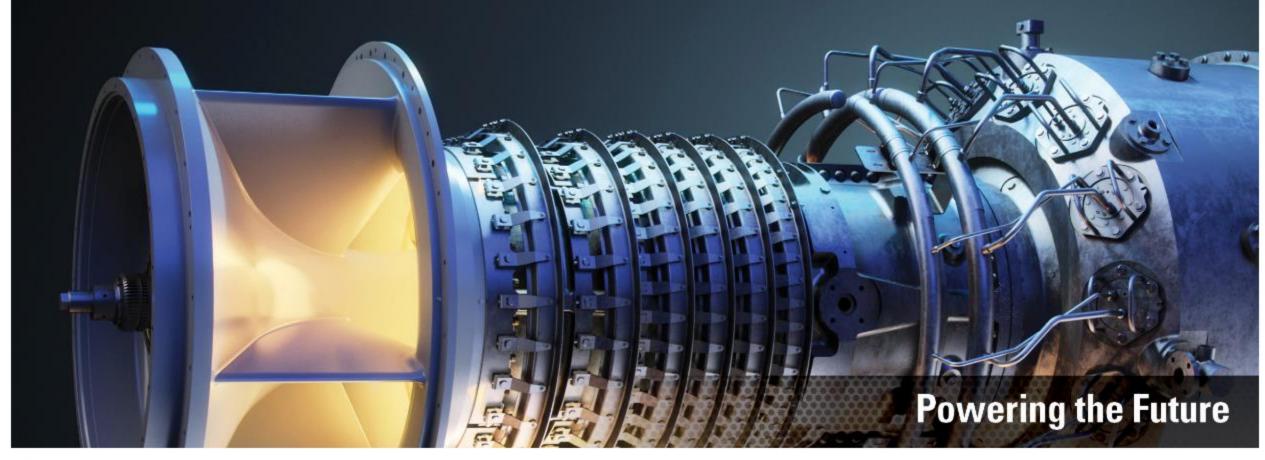
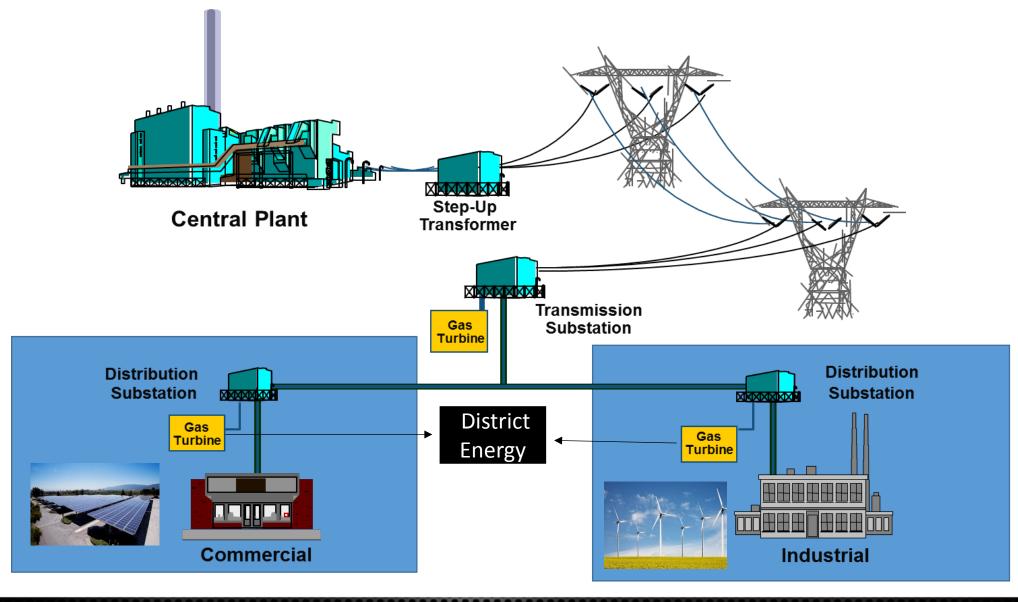
How End Users/Utilities Can Benefit Using CHP in Micro-Grid Applications



- Provides key anchor and end user benefits, (Power, heat & chilling)
- Most CHP technologies have multiple fuel capabilities
- CHP technologies can use renewable fuels
- CHP is very efficient, reducing GHG emissions
- CHP can run 24 hours or less, your choice
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- CHP Systems can provide significant cost savings
- CHP can improve reliability

What Will the Future Micro-Grid look Like?





The Issue, What will the Future Utility Do?

Does your company plan to develop, own and/or operate distributed generation resources, including microgrids?

	Which of the following best describes your organization?							
Column % by Utility Type	Investor-owned utility	Publicly-owned utility	Cooperative	Independent/ industrial power producer				
Already developed, owns, and/or operates	28.4%	34.0%	28.0%	32.4%				
Next 5 years	9.5%	4.3%	8.0%	27.0%				
Yes, in the next 6-10 years	5.4%	10.6%	.0%	2.7%				
Yes, in more than 10 years	.0%	2.1%	.0%	.0%				
None planned, but is a possibility for future discussion/planning	24.3%	31.9%	44.0%	21.6%				
No, never	2.7%	4.3%	8.0%	10.8%				

Source: Black & Veatch

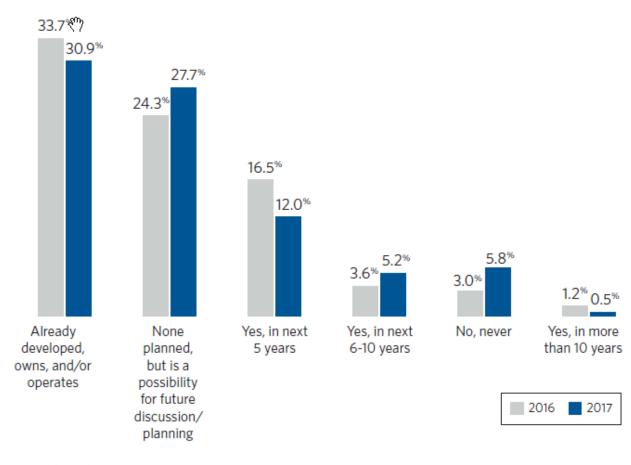


Why Working with Utilities is a Preferred Option

- Utilities are in the energy business, and understand the business and its risks
- Utilities require a lower ROI than industrial companies installing CHP
- Utilities can vastly increase the number of potential opportunities
- Utilities can take advantage of all of the potential benefits
- Utilities can benefit from economies of scale
- Utilities can reduce a number of the obstacles (interconnection, standby fees, etc.)
- Utilities have better customer contact and understanding of needs

Let 's Hope DG/CHP/DE and Micro-Grids are Valued

Does your company plan to develop, own, and/or operate distributed generation resources, including microgrids?



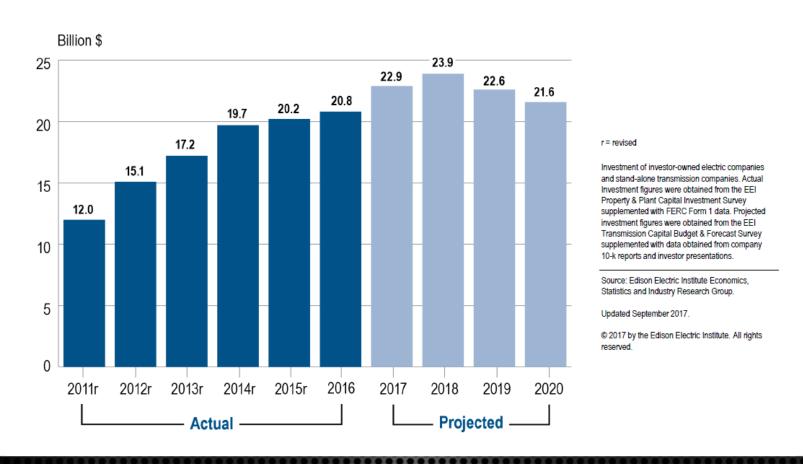
Source: Black & Veatch



Transmission Investment is High, But is it Enough?

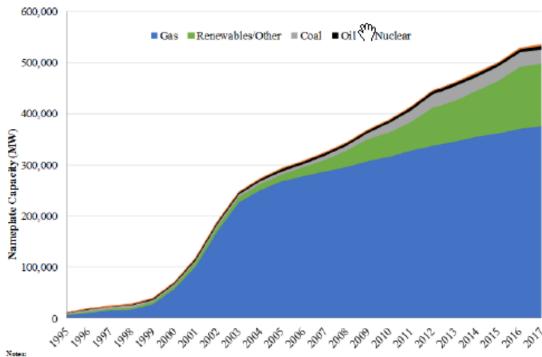
Historical and Projected Transmission Investment

(Nominal Dollars)



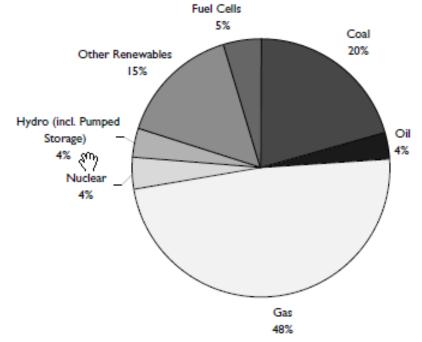
Renewables are Growing, but Natural Gas is Also!

Figure 15: U.S. Capacity Additions by Fuel Type Cumulative, 1995 - 2017



[1] Orlyadétions beginning in 1995 forward are displayed.
[2] The Renovables Other category is under up of the following field types: Biomass, Goothermal, Solar, West, with Other Necessarvable. As of 2017, this category collectively expressed 122,913.3 MW of commission amountainer campalative capacity additions. The cumulative namephale capacities added for each final hypersepectively as of 2017 are an follows: Biomass 6,368.3 MW), Geothermal (1,022.7 MW), Solar (23,663.7 MW), Wate (6,392.7 MW), Wate (4,296.0 MW), and Other Necessarvable (3,715.0 MW). Source SVL Financial.

Share of Projected Capacity Additions in OECD Generating Capacity by Fuel (1999-2030)

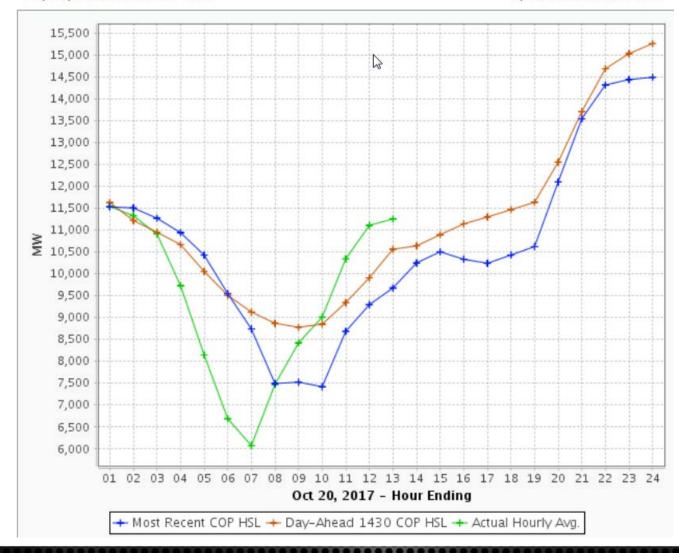


Note: Fuel cells are accounted separately but are assumed to use natural gas. Source: IEA, 2002b.

However, Solar and Wind are Intermittent!

Graph Updated: Oct 20, 2017 13:21

Wind Power Production: 11,546 MW Updated: Oct 20, 2017 14:00



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- CHP can improve reliability

The CHP Anchor at UCSD





- 47 MW Peak Load
- 30 MW of Natural Gas Fired Cogeneration
 - Two, 13.5 MW gas turbines
 - 3 MW steam turbine
- 5.8 MW of Renewable Generation
 - 3 MW of Solar PV
 - 2.8 MW of Bio-gas Fuel Cell
- 2.5 MW/5 MWhr Energy Storage



Significant Operating Savings \$\$\$\$

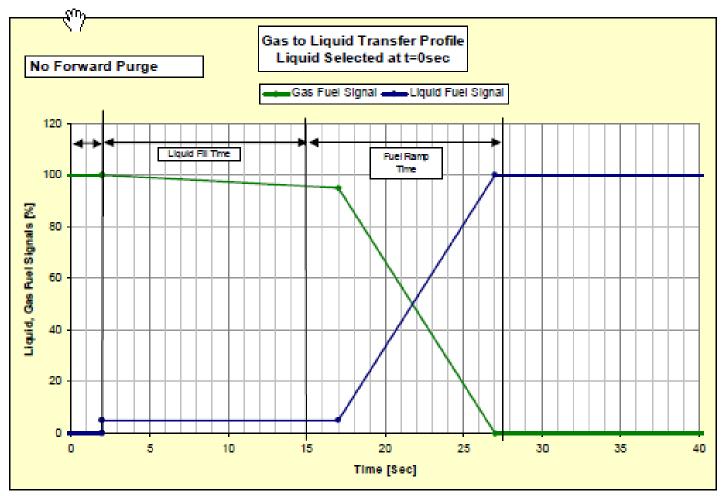
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Gas Turbines Have Great Fuel Flexibility

Typical backup fuels

- Kerosene
- Naptha
- Diesel
- LPG
- Bio-diesel





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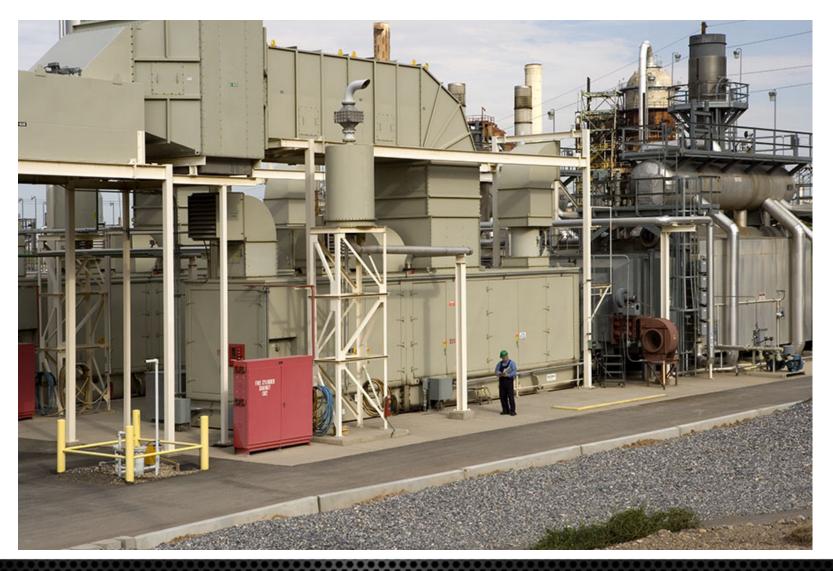
10 MWe LFG CHP Plant



Coke Oven Gas in China



Hydrogen Refinery Gas in Utah





Digester Gas In Los Angeles



Gasified Municipal Waste in UK



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CHP as a GHG Emission Strategy





The results generated by the CHP Emissions Calculator are intended for educational and outreach purposes only; it is not designed for use in developing emission inventories or preparing air permit applications.

Annual Emissions Analysis								
	CHP System	Displaced Electricity Production	Displaced Thermal Production	Emissions/Fuel Reduction	Percent Reduction			
NOx (tons/year)	59.49	97.27	53.25	91.02	60%			
SO2 (tons/year)	2.22	166.54	0.26	164.58	99%			
CO2 (metric tons/year)	112,661	104,552	57,481	49,372	30%			
Carbon (metric tons/year)	30,726	28,514	15,677	13,465	30%			
Fuel Consumption (MMBtu/year)	2,087,178	1,338,931	1,064,908	316,661	13%			
Acres of Forest Equivalent				13,465				
Number of Cars Removed				8,416				

Displaced Electricity Generation Profile: eGRID State Average All Sources 2014

Region Selected: US Average

This CHP project will reduce emissions of Carbon Dioxide (CO2) by 49,372 metric tons per year

This is equal to 13,465 metric tons of carbon equivalent (MTCE) per year

This reduction is equal to removing the carbon that would be absorbed by 13,465 acres of forest



or

This reduction is equal to removing the carbon emissions from 8,416 cars

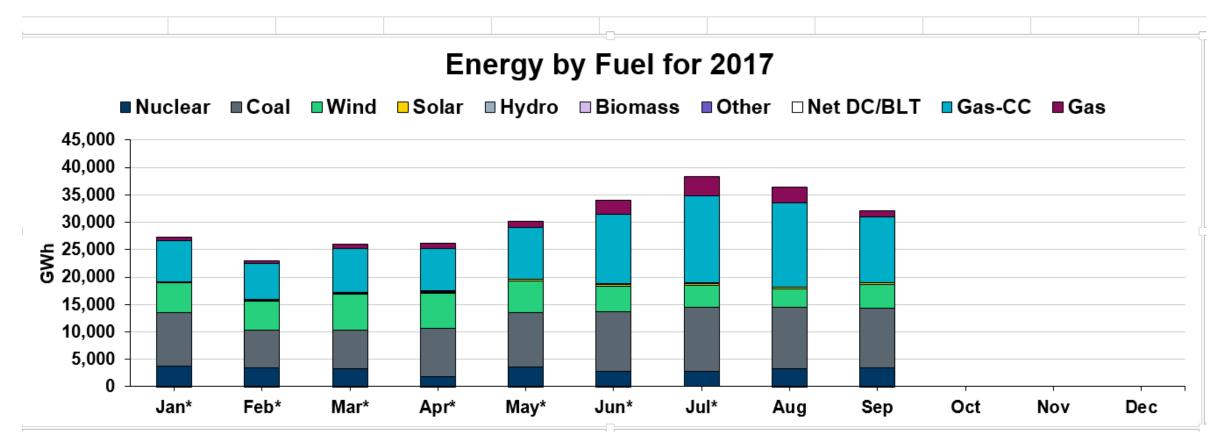


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CHP Base Loaded or Dispatchable



V



Flexible Operating Profile w/ NG Fired CHP

Gas Turbine Load %	Full Load (100%)	85%	70%	55%	50%
Power Output* (MWe)	22.3 MWe	18.9 MWe	15.6 MWe	12.2 MWe	11.1 MWe
Steam Production (kLb/h)	100k pph	100k pph	100k pph	100k pph	60k pph
Efficiency (%) LHV	80.7%	80.8%	81.1%	81.7%	76.3%
Spinning Reserve (MWe)	Overfiring possible	3.4 MWe	6.7 MWe	10.1 MWe	11.2 MWe



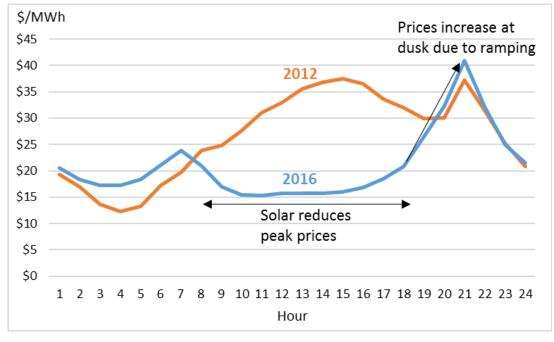
"What will the value of instantaneous spinning reserve be worth??"

^{*}Solar Turbines Model Titan 250 150 psig process steam



The ISO Wholesale Energy Market

- Real time market
 - 5 min
 - 15 min
- Day ahead market
- Ancillary services



- Congestion revenue rights (CRRs)
- Convergence bidding

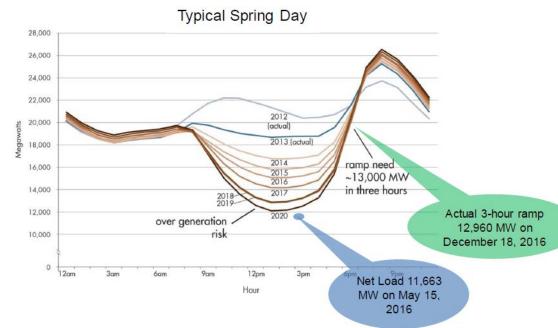
Day-Ahead Average Hourly Electricity Prices at SP-15 (CAISO), May 2012 versus May 2016 Difference in electricity prices between 2012 and 2016 closely resembles the net load duck curve

Source: SparkLibrary, based on data from CAISO



Market is Changing Faster than Anticipated

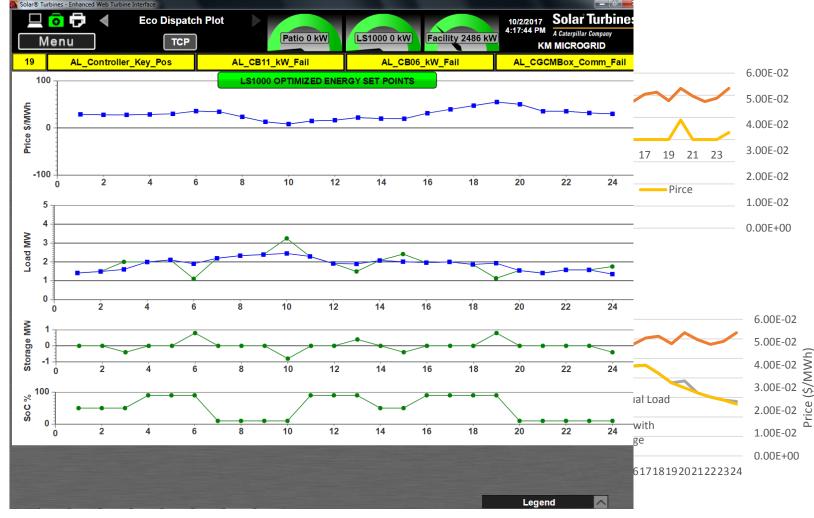
- The duck curve is more challenging than expected
- Ramp rate is growing
- Potential for microgrid and storage to supplement



Source: Using Renewables To Operate Low-Carbon Grid: Demonstration of Caterpillar: Confidential Green Advance Reliability Services from a Utility-Scale Solar PV Plant, California ISO

Solar Turbines A Caterpillar Company **Powering the Future**

Economic Dispatch Model



Where P_u is the portrie is the $E_s(t)$ is the E_b is the to $P_s(t)$ is the P_b is the to P_s and P_b in P_b is the portrie P_b is the portrie P_b is the portrie P_b in P_b in P

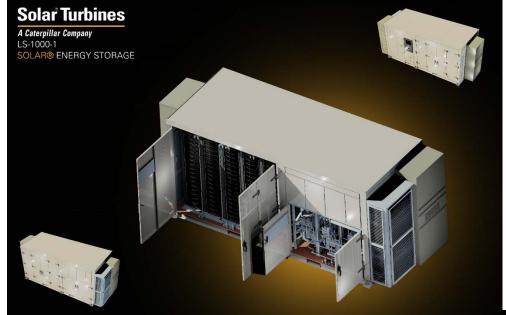
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Solar Turbines 1 MWh Energy Storage System



Solar® Energy Storage Product Offerings

- LS1000-1
 - Li-Ion Storage Technology
 - 1000 kW inverter
 - 1 HR Duration
 - 6.875 kWh/ft²
- LS375-4
 - Li-Ion Storage Technology
 - 375 kW inverter
 - 4 HR Duration
 - 12.25 kWh/ft²
- LS1000-4
 - Li-Ion Storage Technology
 - 1000 kW inverter
 - 4 HR Duration
 - 17.55 kWh/ft²





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Cost of Generation w/ CHP

Net Heat Rate Chargeable to Power

Natural Gas Cost

COE

Capital Cost

Annual Maintenance

Steam Production

CHP Plant Assumptions

Steam Production Capability

Chilling Capacity

Standby Charge

3910 BTU/kWh (LHV)

\$5/MMBTU

\$0.044/kWh

\$1,507/kW

\$1,500,000/y

\$6.77/kpph

15,000 kWe

140,000 pph (150 psig, saturated)

4000 tons

\$562,300/y

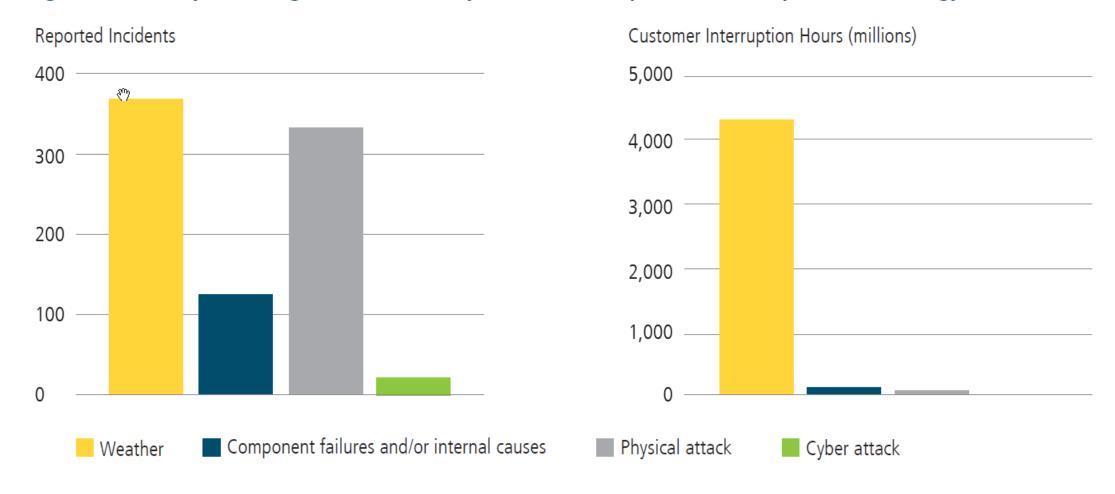


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Reliability is a Major Concern

Figure C-5. January 2011-August 2014 Electricity Disturbances Reported to the Department of Energy⁴³





I Hope You Agree, Use CHP!!

Chris Lyons +1-858-694-6586 clyons@solarturbines.com