StruxureWare Demand Side Operation

Drew Gravitt – Economic Optimization Manager



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Agenda

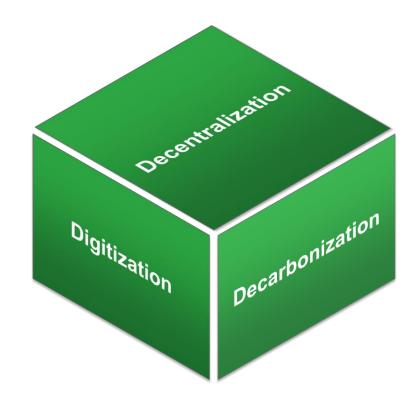
Thursday, February 23rd, 2017





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The New World of Energy in 3Ds





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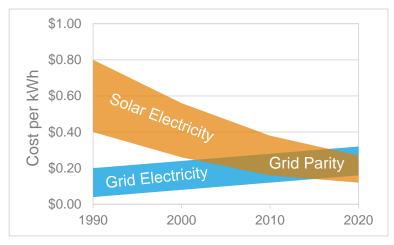
Megatrends

Decarbonization

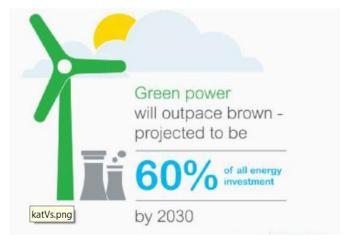
Digitization

Decentralization

Reduced Cost for Renewable Energy



Make Renewable Energy Attractive



& Carbon Reduction Policy



Megatrends

Decarbonization

Digitization

Decentralization



Proliferating automated devices connecting the "grid of things"

Big data integration Internet of Things will connect



Data source: IDC

- more / better data unlocks better / faster decision making
- reduced investment to achieve situational awareness required for microgrid
- improved root cause analysis / troubleshooting
- better lifecycle management



Megatrends

Decarbonization

Digitization

Decentralization

Historical Energy Value Chain



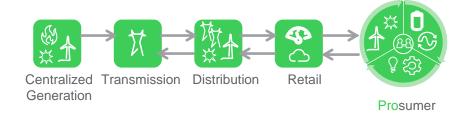
Centralized Transmission Distribution Generation

n Retail

Consumer

- one-way energy flow
- suboptimal utilization of centralized generation
- passive consumers / inelastic demand
- limited choice
- limited communication

The New Energy Landscape

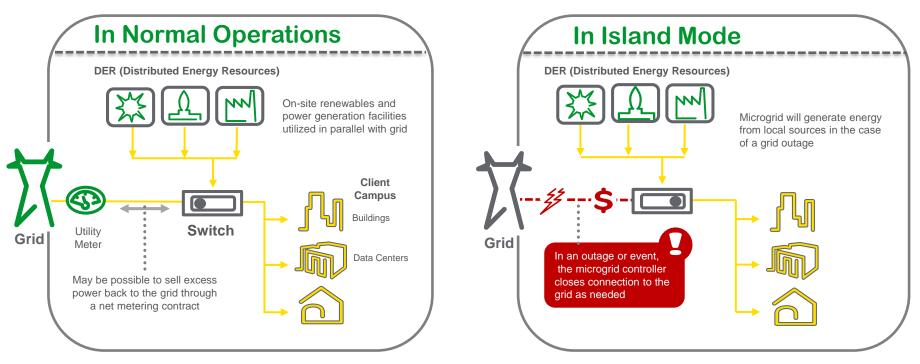


- n-way energy flow
- generation is local and green
- integrated and tailored energy supply chain
- connected, aware, and empowered consumers and suppliers



What is a Microgrid?

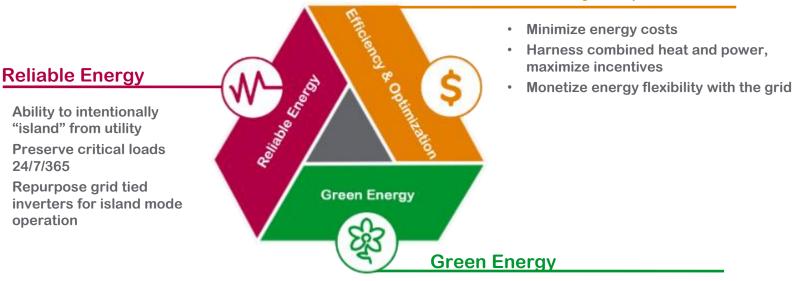
An integrated energy system consisting of interconnected Distributed Energy Resources (controllable loads, energy storage, production sources) which as an integrated system can operate in parallel with the grid or in an intentional islanded mode.



...which as an integrated system can be controlled as a single entity and operate in parallel with the grid or in an intentional *islanded* mode.

Why Microgrids & Optimization Software?

Customized DERs deliver enhanced reliability; efficiency and optimization; and environmental benefits. Efficiency & Optimization



- Incorporate low cost solar, low emission DER
- Implement net-zero projects
- Reduce green house gases •

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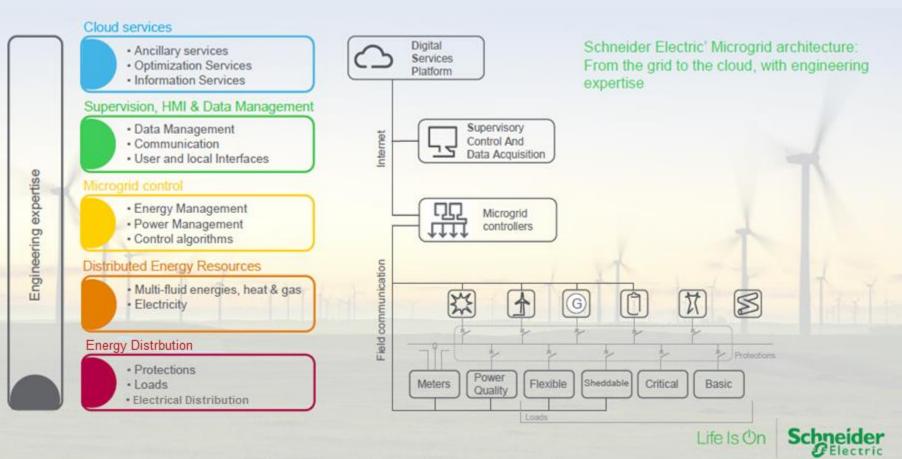
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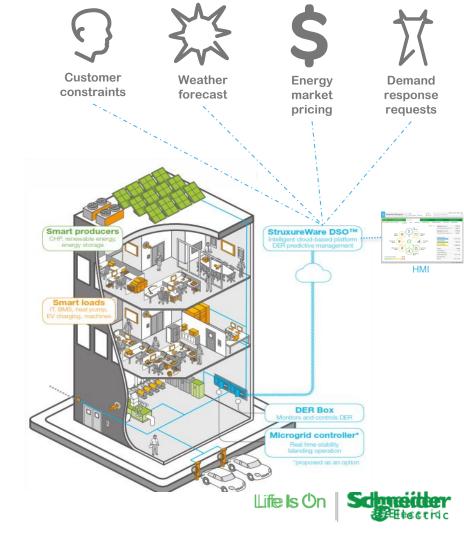
operation

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Microgrid Architectures



StruxureWare Demand Side **Operation** (Software as a Service) forecast and optimize when to consume, produce, store, or sell energy



A Solution for Site Managers

Remote monitoring of DER

Peace of mind for monitoring and visualization

Tariff Management

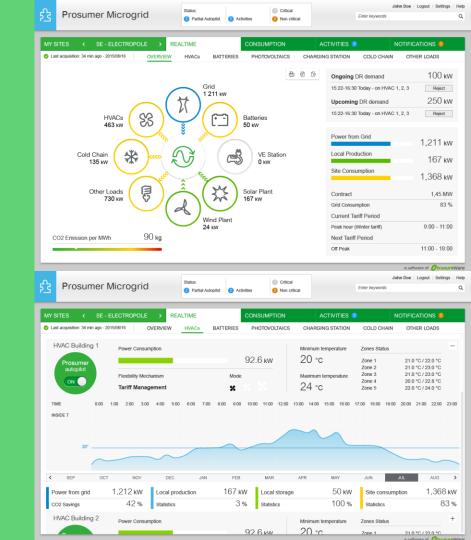
- Consume or produce energy at the most advantageous time based on variable utility rates
- Demand Control
 - Reduce demand charges

Self consumption

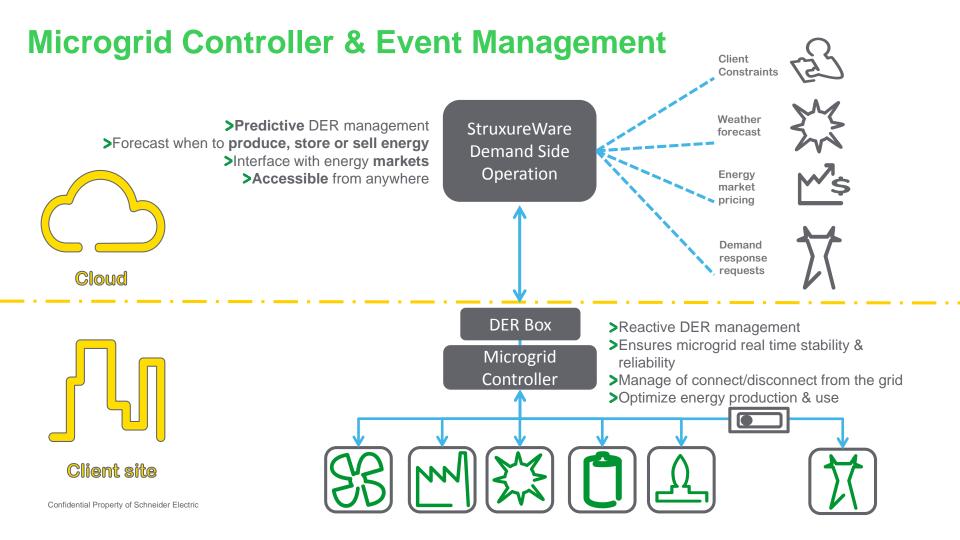
Leverage your on site production capability

Demand Response

- Participate into the grid balancing mechanisms
- Island mode
 - Leverage weather forecasts to anticipate blackouts

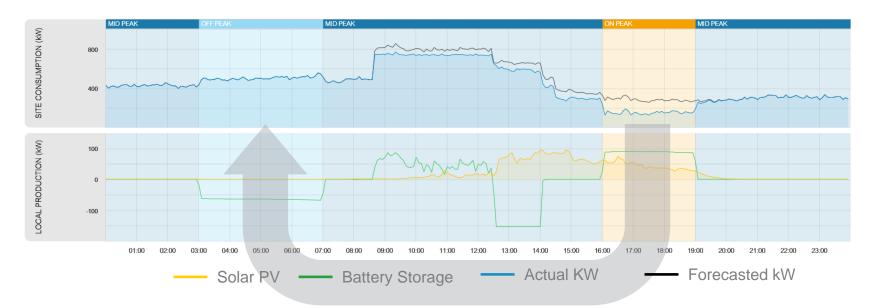


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Tariff Management

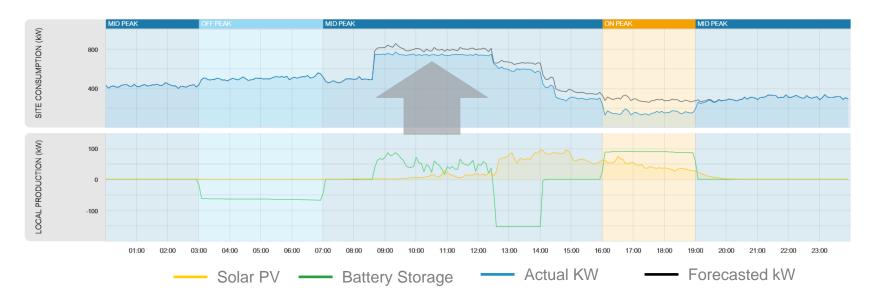
Shift consumption from times of high cost to times of low cost



- Example 1: charge an energy storage system during "off peak" period and discharge it during "on peak" period
- Example 2: consume energy with HVAC during "off peak" period (pre heating or pre cooling) and coast to reduce energy consumption during "on peak" period
 Life Is On Schneiden

Demand Management

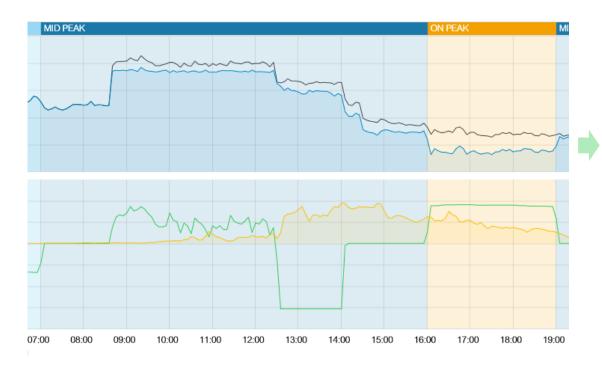
Minimize / avoid fees by shaving peak demand



Life Is Or

- *Example 1:* dispatch energy storage to supply some load to avoid a peak
- *Example 2:* shed loads (HVAC, EV Chargers, etc.) to avoid setting a peak
- Example 3: Sequence the start of large loads to avoid coincident peak demand

Illustrating the benefit



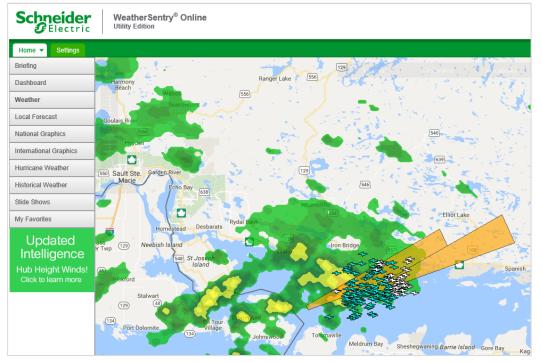
<	CONSUMPTION &	SAVINGS >
Base	eline Consumption	67648\$
Sav	ings	16952\$

Subtracting actual energy procured vs. modeled consumption allows us to calculate the financial savings and net carbon reduction

Life Is Or

Storm Hardening

Optimize for resiliency when weather threatens site operation



Weather prediction and power quality monitoring can proactively trigger resiliency optimization measures including:

- Charge the battery to full capacity
- Warm and pre-lube emergency generation
- Adjust protective relay settings
- Proactively island the site
- Shed non essential load
- Electrically isolate sensitive equipment

Life Is On

Key features of Optimization Software Solutions

- Fully comprehensive and integrated solution (EMS, PMS) with Demand Side Operation and Microgrid Controller
 - · Optimization in both grid tied and off grid modes
 - DER agnostic (3rd party)
 - Scalable design that accompany your microgrid journey
 - Expertise on design and creation of your microgrid
- Software as a Service (SaaS) Business Model on Demand Side Operation
 - · Continuous support and updates for customers
- Intuitive and easy to use user interface
 - Simplify user experience
- Forecast and automatic optimization of DER
 - Simplify user experience
- Connection with third party platform (web services)
 - Easily collect information from improving DER management
- Integration of third party Matlab algorithm (Matlab factory)
 - Solution customization











Frequency Regulation with Battery Storage & PV Monitoring / Forecasting



Project at a Glance

- 1MW / 250kWh Battery Storage System
 - 265 kW PV System
 - Utility Feed and Building Load Monitoring
 - ✓ Largest building battery installation in the state of Illinois and the first of its kind to be installed at a zoo or aquarium in the nation
 - ✓ Connected to Shedd's electrical distribution system and provides frequency regulation services, peak-load demand and the need for emergency back-up power
 - ✓ Funded by a grant from the Illinois Department of Commerce & Economic Opportunity and installed by Schneider Electric
 - ✓ Project brings Shedd Aguarium one step closer to being the nation's first clean-energy-powered cultural institution in the nation



Efficiency & Optimization

- StructureWare Demand Side Operation for remote monitoring load forecasting
- Frequency Regulation using Reg D signal every 4 seconds
- PV monitoring for peak shaving and Peak Load Contribution avoidance

Green Energy

- Solar Energy producing approx. 315 kWh per year
- Battery Storage helping maintain grid stability
- · Serves as a best practice to deploying an environmentally sustainable PV and Battery Storage System in Chicago, IL Life Is On

Real Time Site Overview



Remote Monitoring and Load Forecasting

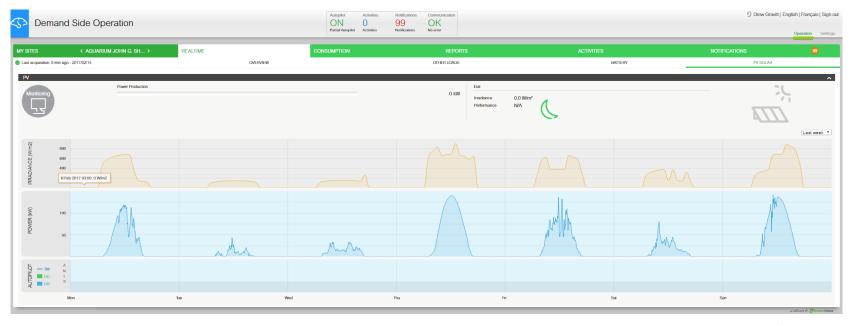
Demand Side Op	peration	Autopilot Activities	Notifications Communication	O Drew Gravitt English Français Sig		
		Partial Autopilot Activities	Notifications No error		Operation Setti	
IY SITES < AQUARIUM JOH	> REALTIME	CONSUMPTION	REPORTS	ACTIVITIES	NOTIFICATIONS 9	
Last acquisition: 4 min ago - 2017/02/14	OVERVIEW		OTHER LOADS	BAITERY	PV SOLAR	
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		1 6 161			1.6 м	
				Current Tariff Period		
				MID-PEAK	00:00 - 00:0	
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	(ĉ.	Battery 5.62 kW				
CO2 Emissions 42	22 kg/MWh					



PV Monitoring and Forecasting

Minimize / avoid fees by shaving peak demand





Actual KW



Frequency Regulation Generate Revenue in PJM Market



	< AQUARIUM JOHN G. SH > REALTIME	CONSUMPTION					
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Battery Temperature — Battery State of Charge — Actual KW



Thank you

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