







**₩ BlueSky**Power

#### Burns

## How Challenging the Status Quo with Mixed-Use Microgrids can Realign Institutional Thinking.







**₩ BlueSky**Power







### **Key Project Benefits:**

Taking the initially proposed distributed split system equipment out of the new build construction budget **improved the project's economic viability for Greystar**. Removed diesel generators from budgets.

Operating clean energy equipment is not a core competency of Greystar, but **sustainable resiliency** is a goal of its Funds.

Fund requirements require that Greystar properties meet very stringent sustainability benchmarks and resiliency requirements.

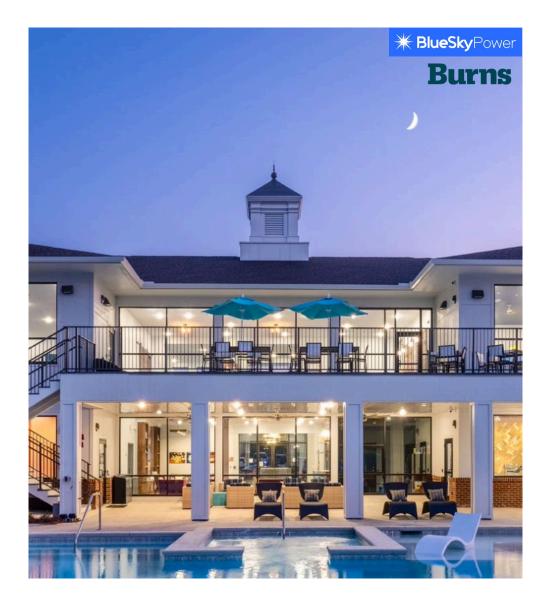
BlueSkyPower

1.14 MW (4) 285 kW Trigeneration Microgrid in 3 phases
\$111,000 Annual Energy Savings
\$0 Capital Outlay
75,000 Metric Tons of CO2 Output Eliminated

### **1** The Ideal Microgrid Project...or not.

2 Challenging the Status Quo.

**3** Achieving Alignment.





...or not

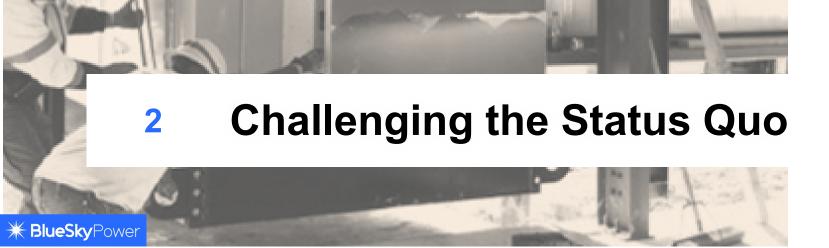


...or not

### There are no ideal microgrid projects.



# 2 Challenging the Status Quo



### Most roadblocks have solutions.

# <sup>3</sup> ACHIEVING ALIGNMENT











### Engage all stakeholders.

**米 BlueSky**Power

#### Burns

Recap:

# **1** There are no ideal microgrid projects.

2 Most roadblocks have solutions.

**3** Engage all stakeholders.





### **Burns**

# **Questions?**

**Speaker Ben Parvey** 

### Contact 856.888.1311 bparvey@blueskypower.com









