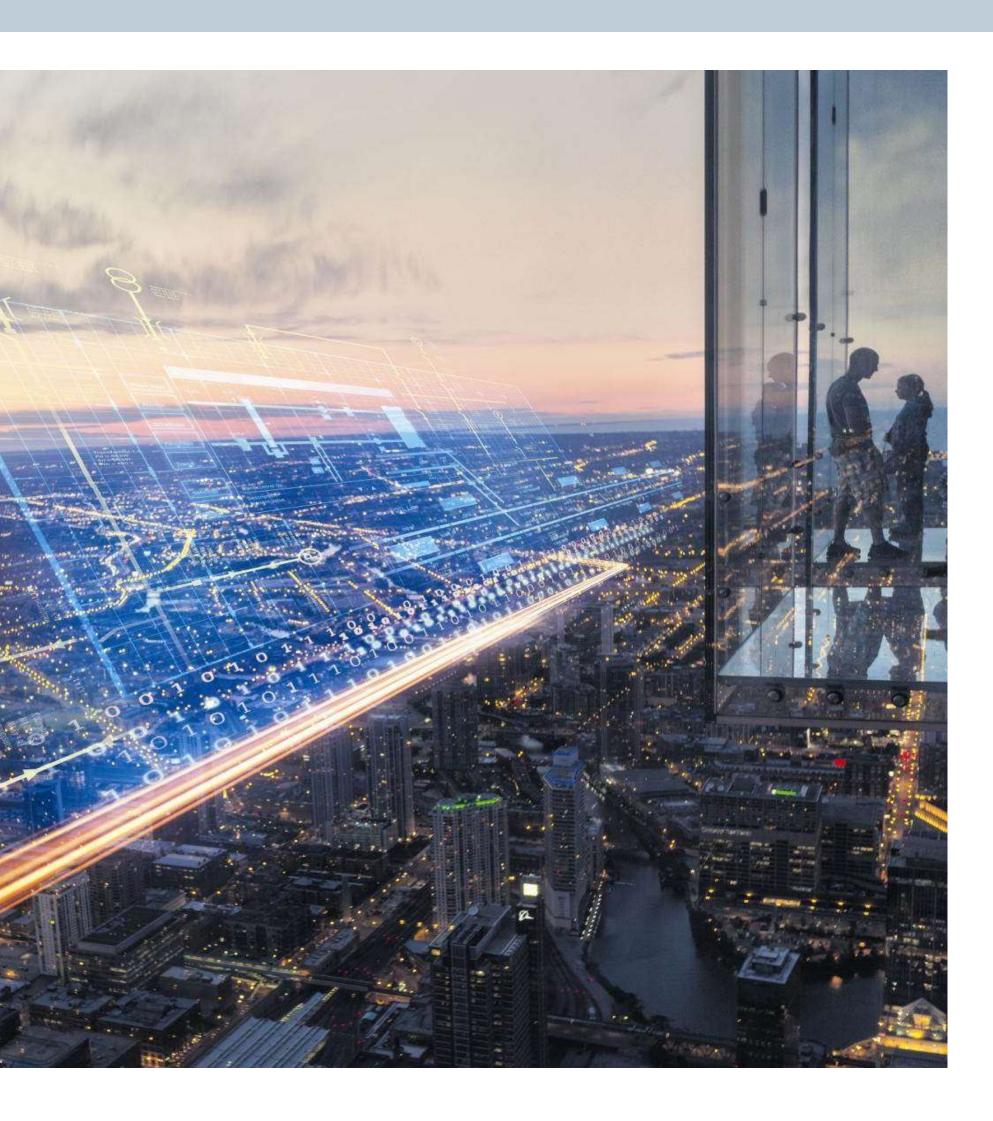


### SIEMENS Ingenuity for life

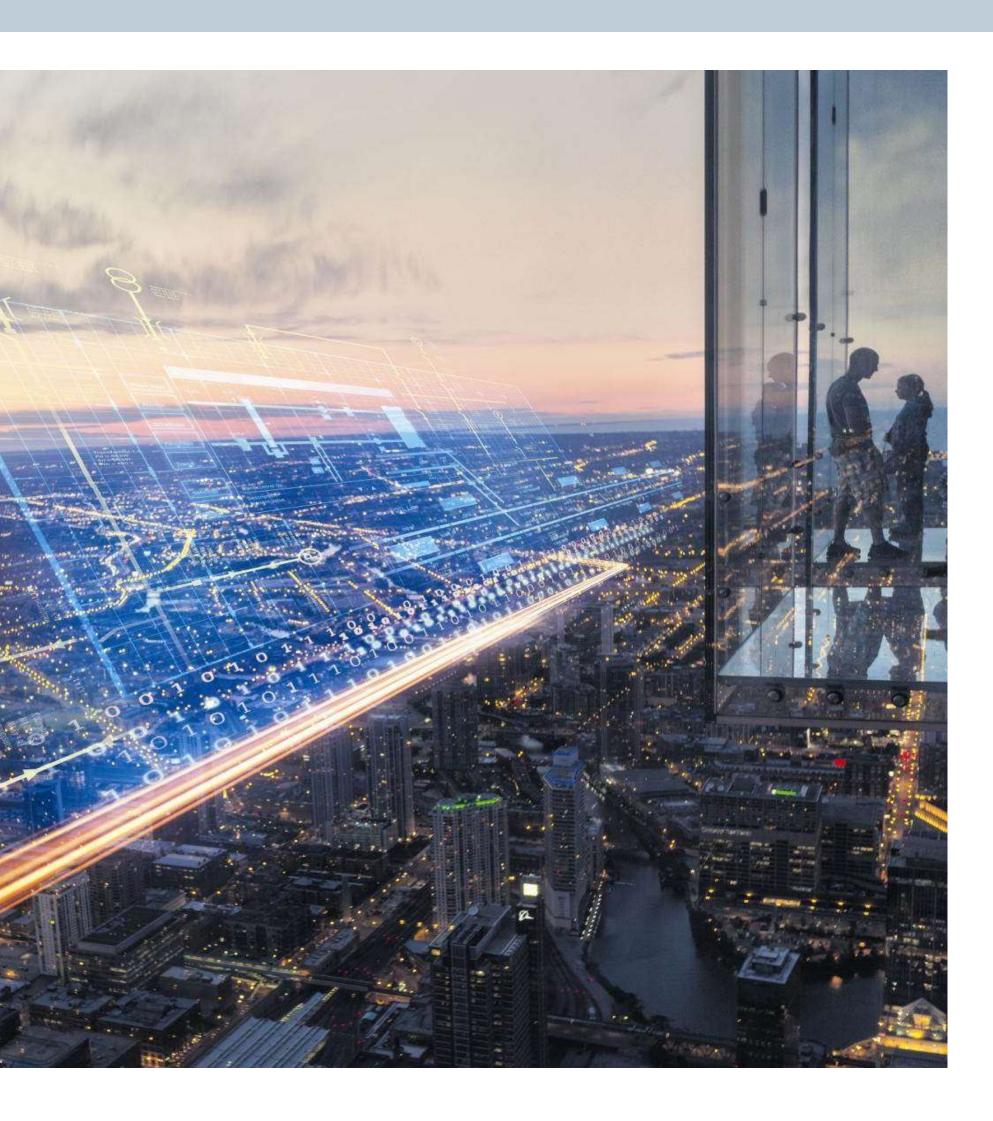
### Agenda



- Overview of power generation market changes and associated challenges
- Distributed generation case studies
  - Primary and backup power
  - Cogeneration
  - Energy storage
  - Microgrids & hybrid solutions
- Q&A

## SIEMENS Ingenuity for life

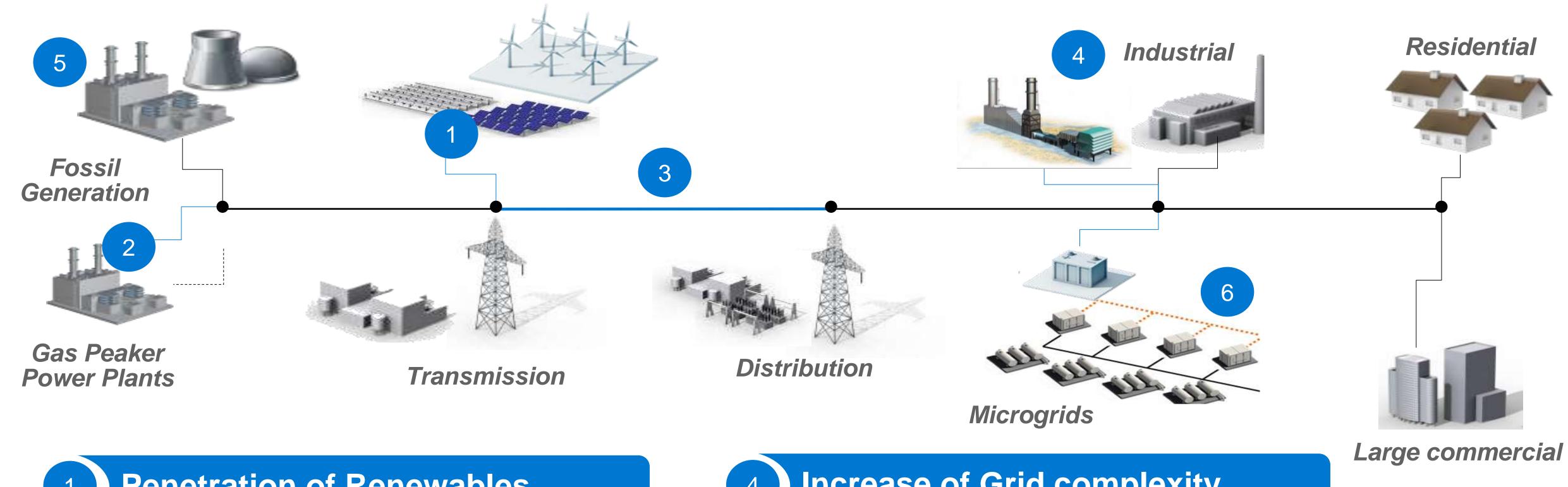
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### **Evolving Grid Creates New Opportunities & Challenges**



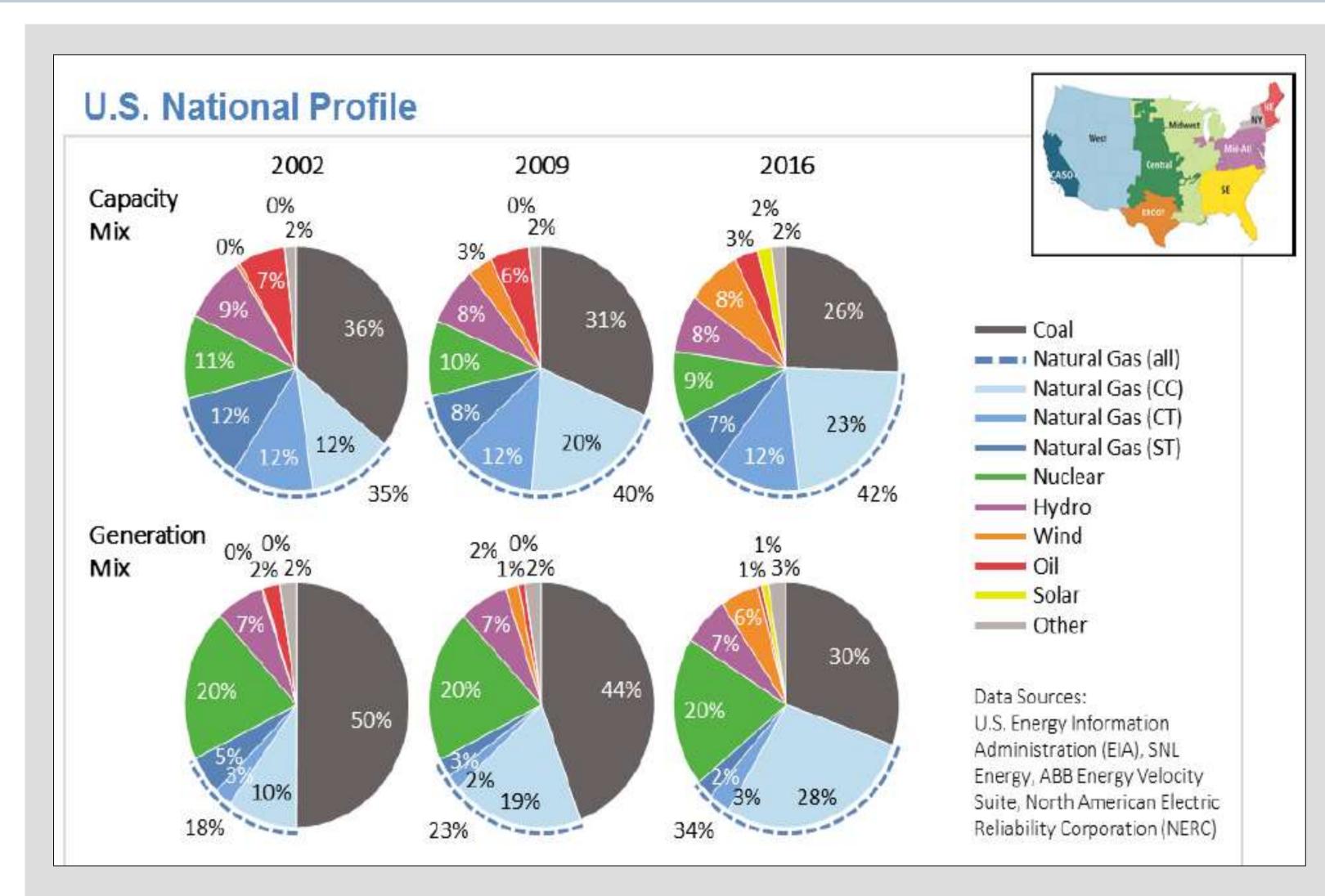


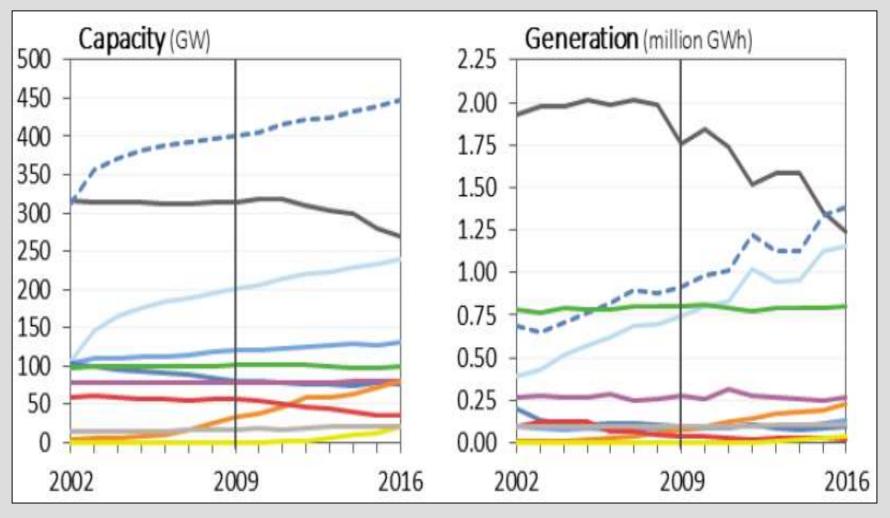
- **Penetration of Renewables**
- **Change of Energy Mix**
- **Saturation of Infrastructure**

- **Increase of Grid complexity**
- **Fuel Price Fluctuations**
- **Deployment of Microgrids**

## **US National Energy Profile**



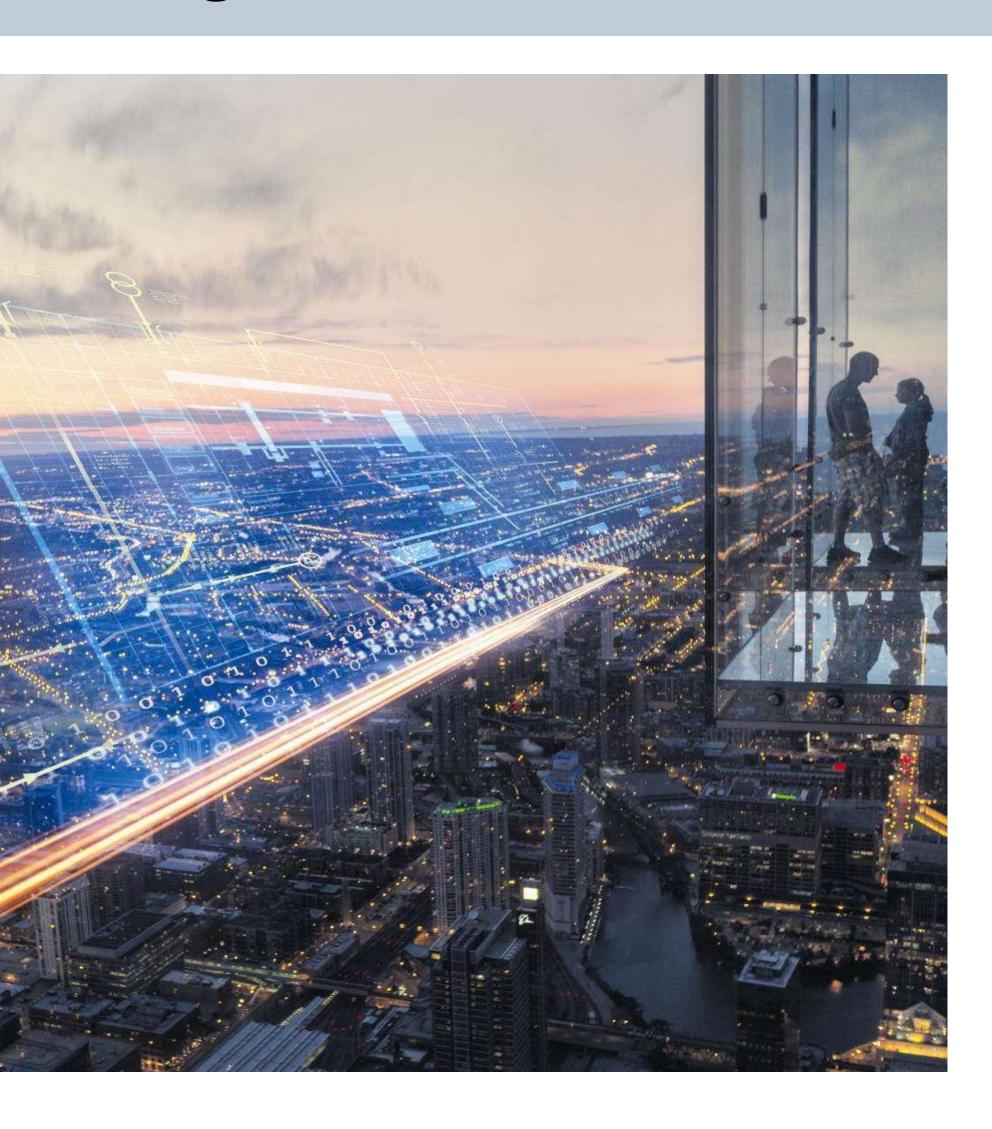




**Source:** U.S. Department of Energy, Staff Report on Electricity Markets and Reliability, August 2017

## Agenda

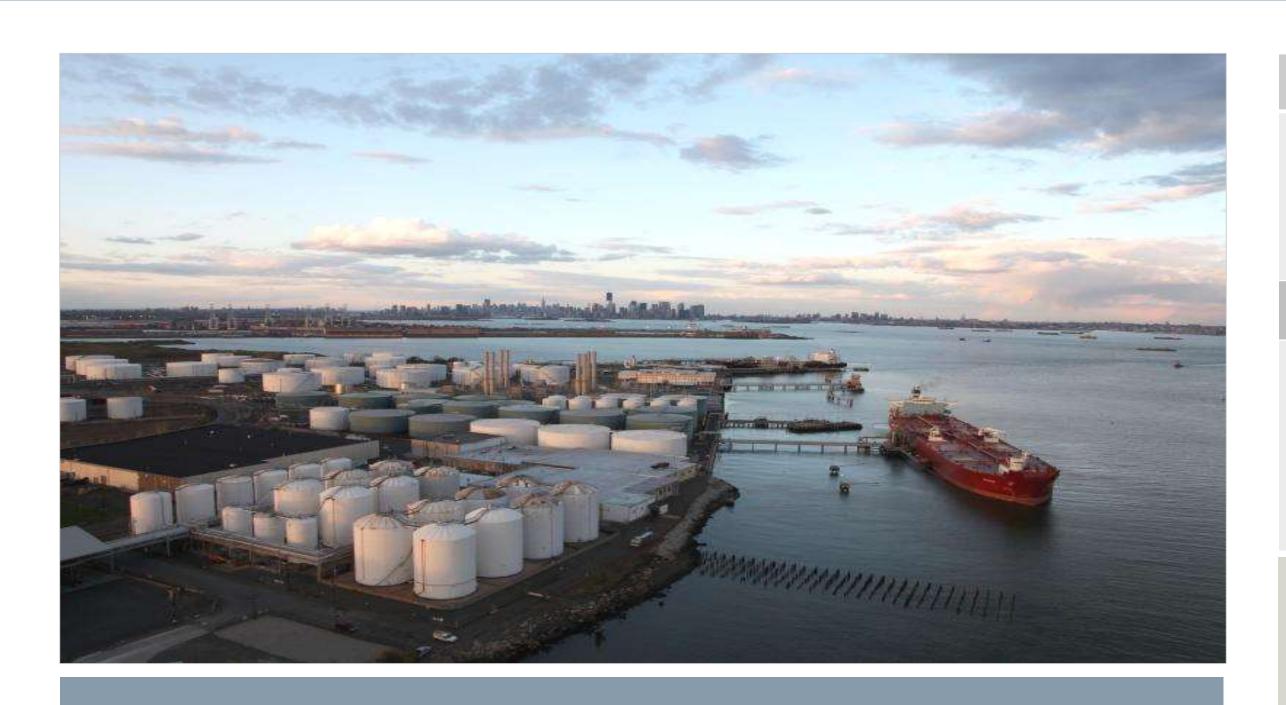




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# Bayonne Energy Center – Electric Power Plant Peak power for New York City





#### Siemens Scope of Supply

(8) SGT-A65 (Industrial Trent) WLE ISI gas turbine units installed – more units currently getting added

512 MW dual fuel fired electric power plant

#### Challenge

Complex 10,800 square foot facility with SGT-A65 (Industrial Trent) gas turbine units in simultaneous operation, running up to 12 hours daily, to export over 500MW via under-water cable to the grid for the City of New York.

#### Solution

Full power can be delivered in less than ten minutes from start, enabling on/off cycle flexibility, reducing fuel costs and emissions.

Delivers sufficient power to supply electricity to over 500,000 homes at peak times.

## 10min

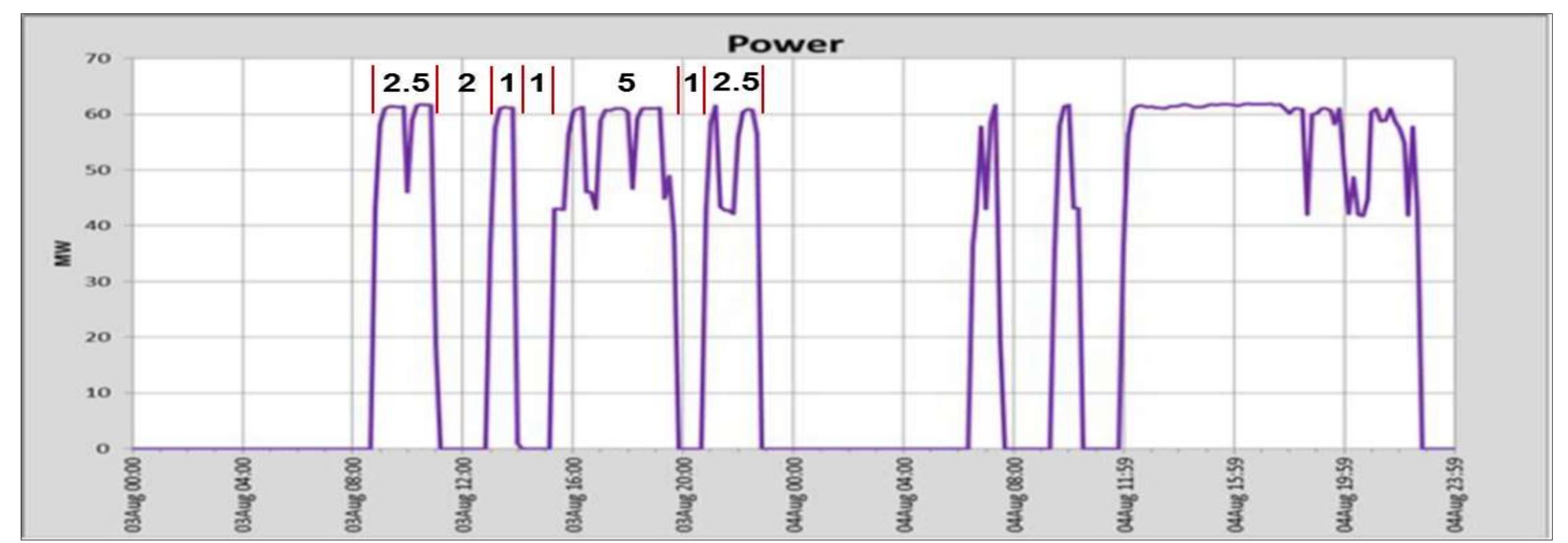
500K

Start from 0 to 512MW Homes supplied with output and similar cycling reliable electricity at peak capability times

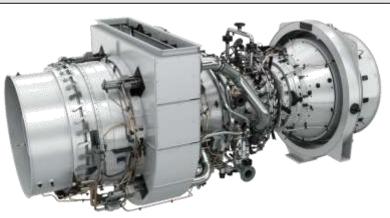
Maximum flexibility to adjust to dynamic market needs

# Aeroderivative Gas Turbines in Simple Cycle Applications Operation flexibility to match evolving energy market





Operation over 2 day period



### Importance of Flexible Generation

### Critical facilities – reliability & resilience



- Fast cold start (less than 60 seconds)
- Fast ramp up and down capability
- High cycling capability no start/stop penalty
- No hot lockouts
- Fuel flexibility
- High power density
- Modularity 5 MW blocks
- Compact & light weight packaging
- Integrated controls



### **Data Centers**

Hospitals & Medical Centers

**Airports** 

## Tate and Lyle – Tennessee Cogeneration Plant CHP solutions in industrial applications – CO2 emissions reduction



### TATE LYLE



Challenge	Solution
Implement energy efficient on-site power solution to ensure safe and reliable operations	Replaced aging coal-fired boilers with CHP system
Ensure continuity of plant operations regardless of the challenges with external energy supply	On-site power system (CHP) boosts energy reliability and security while making use of the heat

### **50MW**

Reliable power supply offering same electrical and thermal outputs with lower costs and emissions

## City of Holland – Cogeneration Plant Municipalities implementing CHP solutions





Challenge	Solution
Coal-fired plant no longer met city energy needs	Two SGT-800 and One SST-400 provide cost-efficient power
Underground snowmelt system could not meet energy demands	Waste heat from circulating water system provides heat for increased snowmelt system demands
Complex development process	Provide "bundle buy" solutions to facilitate supply process

#### 145MW

New power generated via CHP plant

~50%

The CO2 emissions reduction rate from existing supplier

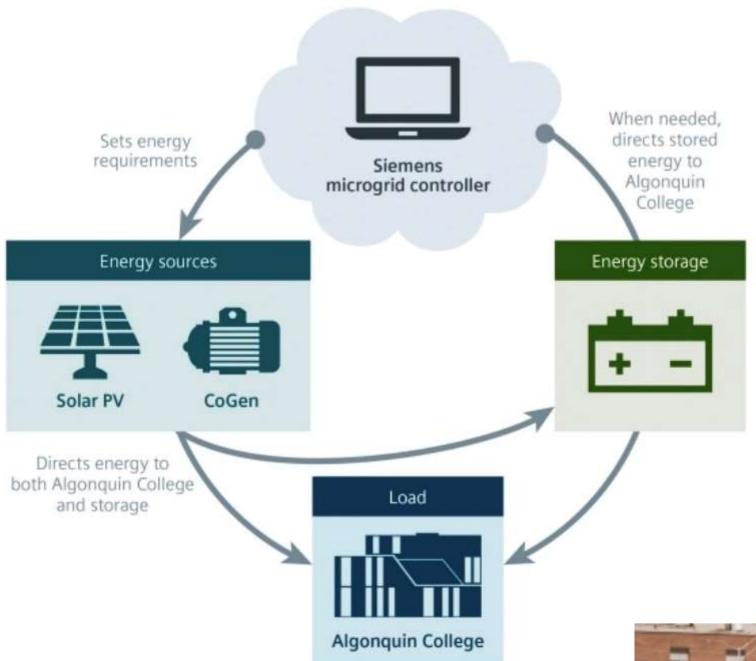
Leveraging portfolio breadth to facilitate project development goals

### **Hybrid Energy Solutions in Campuses**

Integrating cogeneration, renewables, & storage







- Micro-grid management
- Cogeneration plant
- Solar PV
- Energy storage
- EV charging



# Hybrid energy solutions in industrial facilities SIESTART™ - integrating gas turbines & energy storage



Customer

Vulkan Energiewirtschaft Oderbrücke GmbH

Location

Eisenhüttenstadt, Germany

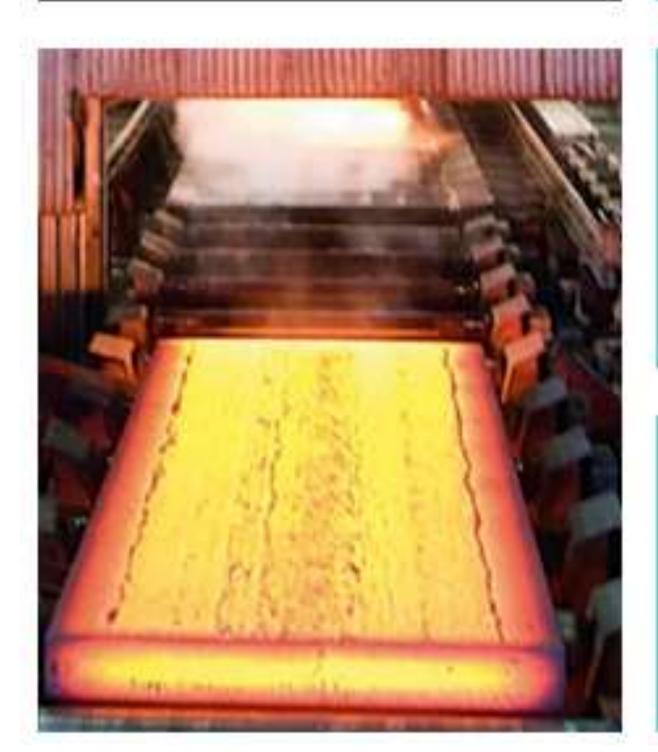
Date

2013

Secure power supply (on- and off-grid)



- Black start capability for an industrial gas turbine
- Grid stability (frequency, voltage)
- Islanding and off-grid services
- Smart peak load management



Independence from public power grid

#### Solution

- Existing GE gas turbine and generator
- SIESTORAGE Li-Ion battery storage system (2,8 MVA / 1,2 MW, 1,080 kWh)
- Integration of components to existing unit control system

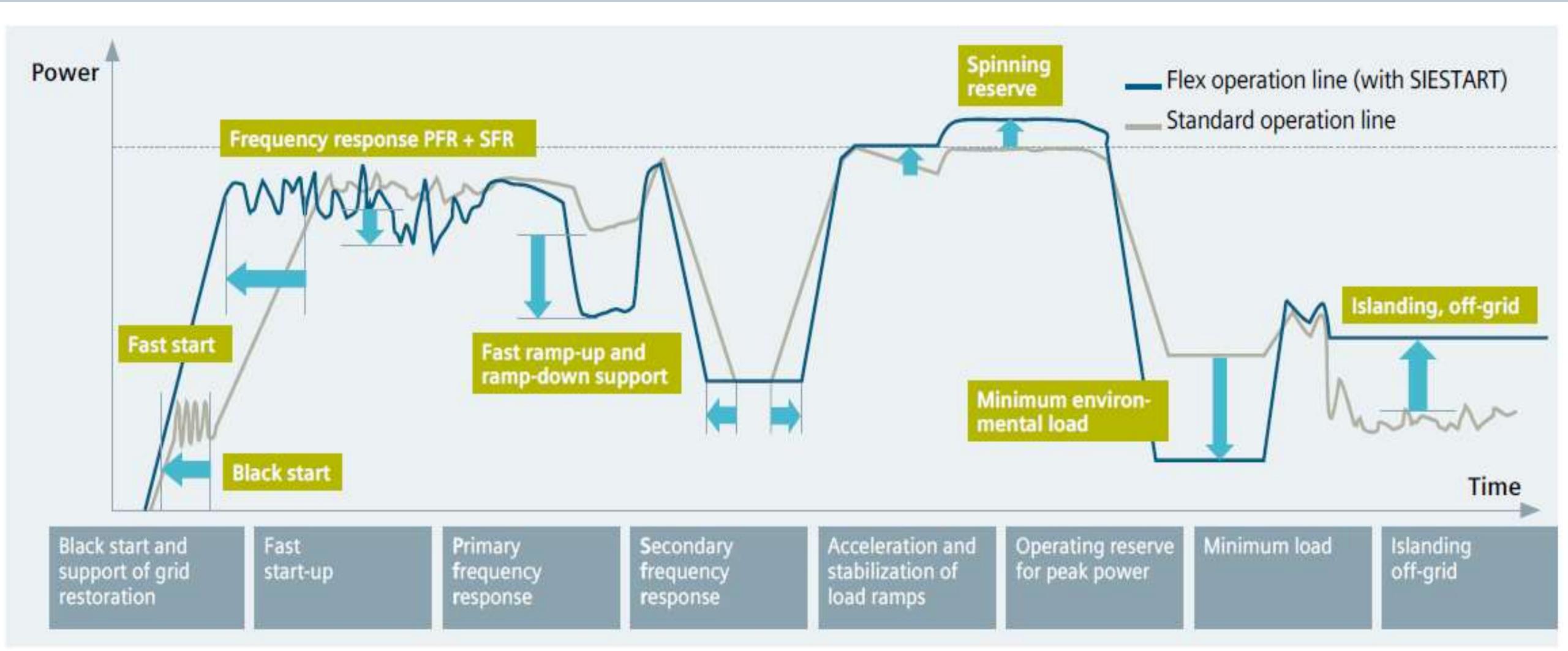
Grid services (frequency, voltage)

#### **Customer benefits**

- Siemens turnkey solution with 57 MW<sub>el</sub> and steam generation of 180 t/h, 120 bar, 540° Celsius
- Secure power supply through black start capability for sustainable steel and rolling mill operation

## Integrating Energy Storage in Existing & New Power Plants Optimized operation- new opportunities for flexible generation





**Optimized Operation and Flexible Generation** 

## Hybrid Power Plant Integrating Several Technologies Isabela Island microgrid



### **Highlights**

- Full turnkey supply of complete hybrid power plant (including ESS, PV plant, Gen sets, plant automation and grid control)
- Guaranteed minimum renewable share, and capability to work with 100% renewable penetration during sunshine hours (diesel off)
   Economic optimized operation of hybrid power plant (e.g. diesel vs. ESS)

### **Project Size**

ESS: 305KW / 620 kWh

Biodiesel Generators: 5 x 325kW

PV Plant: 922 kW

Controls: T-3000 Siemens Controller

#### Location

Isabela Island, Ecuador



## Hybrid Power Plant Integrating Several Technologies Blue Lake Rancheria deploys low-carbon microgrid







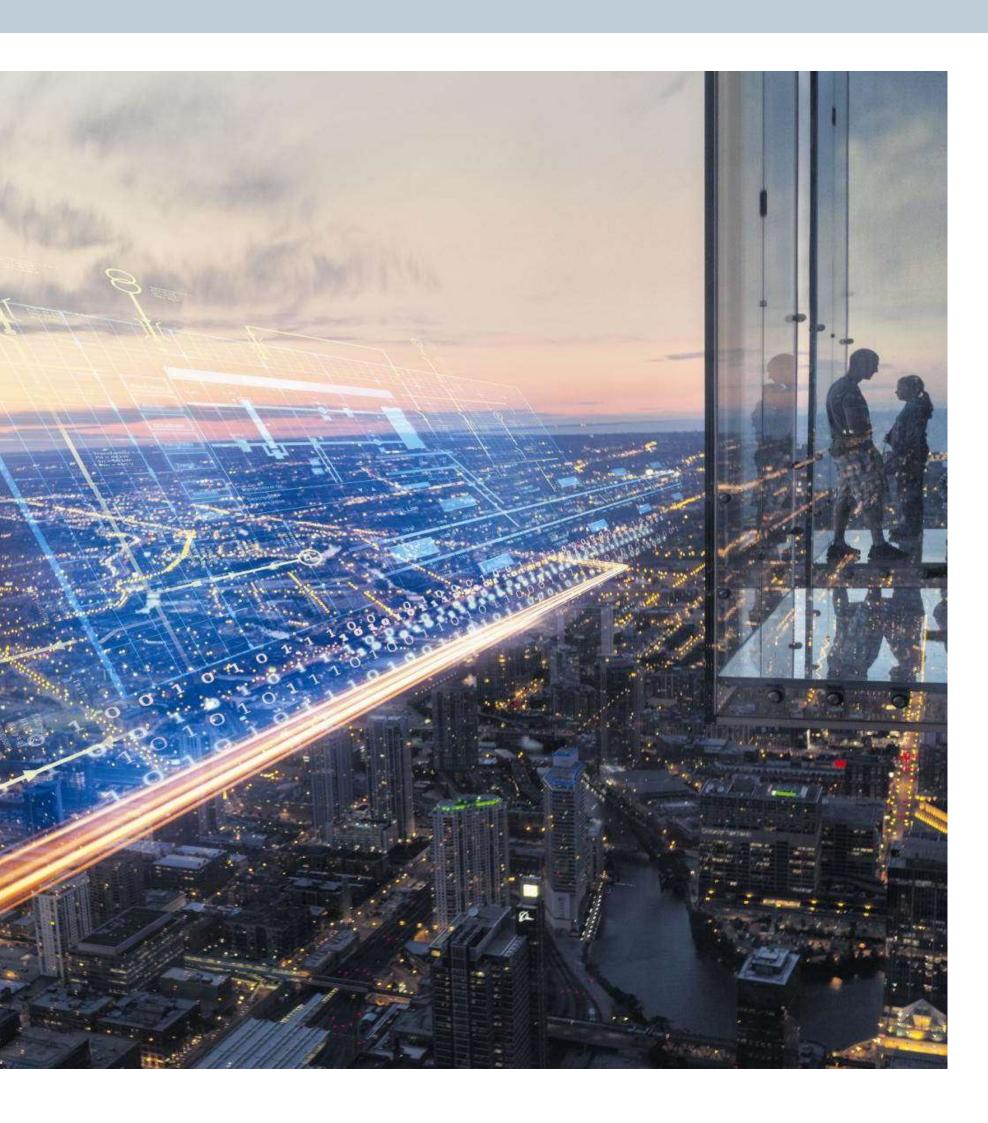
Challenge	Solution
Diverse renewable energy sources5MW solar PV, 950 kWh battery storage syst., a biomass fuel cell and diesel generators need to be optimally managed and controlled to achieve energy efficiency, cost savings and emission reduction goals	Siemens SP MGMS software for managing numerous energy sources and balancing with energy loads
Operations need to be automated to allow limited staff to manage the system in event of a grid outage to ensure energy security for the on-site emergency shelter	Microgrid defined sequence of operations programmed to coordinate with the local utility

## 7 days

Duration of available on-site power independent from the utility

## SIEMENS Ingenuity for life

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### Questions?





### **Dalia El Tawy**

Director, Thermal Power Solutions Distributed Energy Systems Siemens Energy Orlando, Florida, USA

Phone: (407) 920-6179

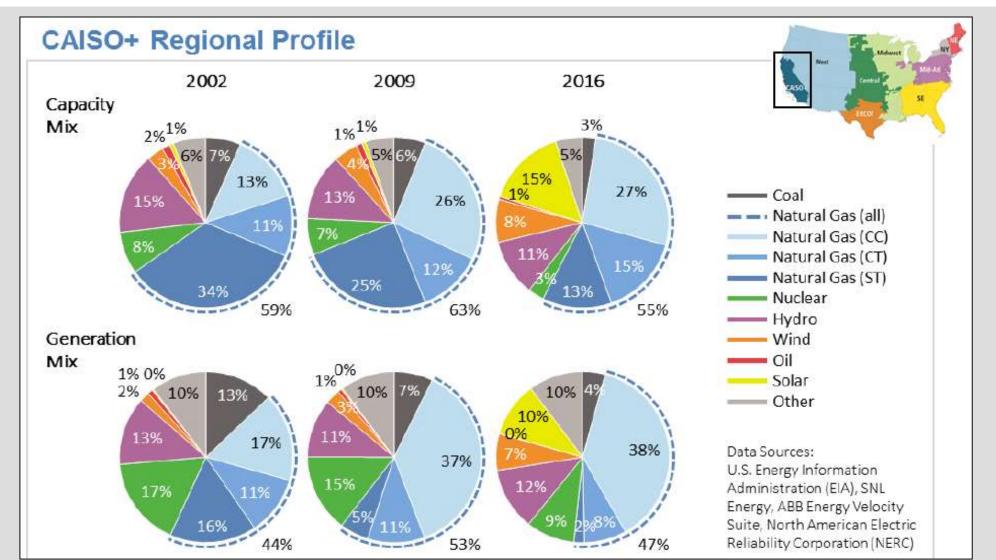
E-mail: dalia.el\_tawy@siemens.com

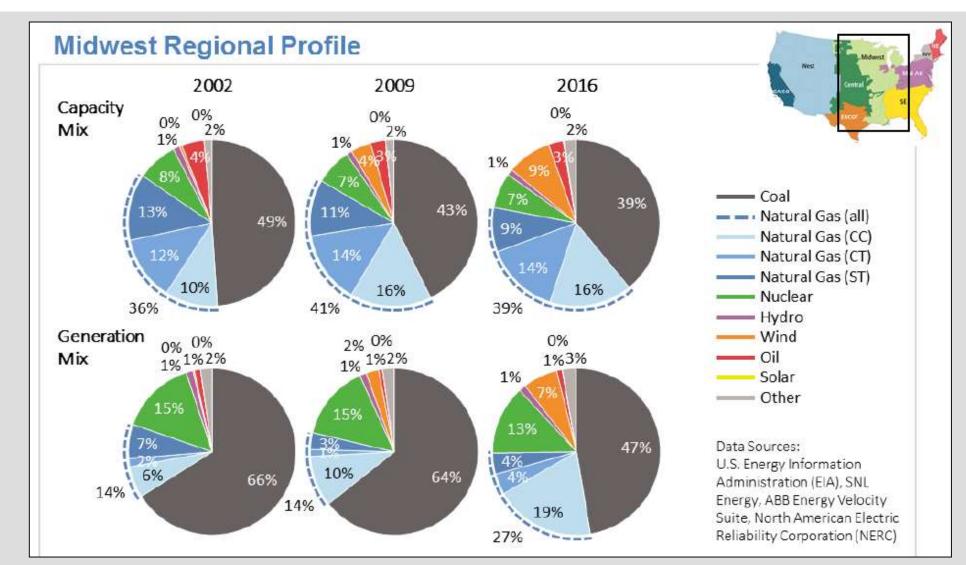


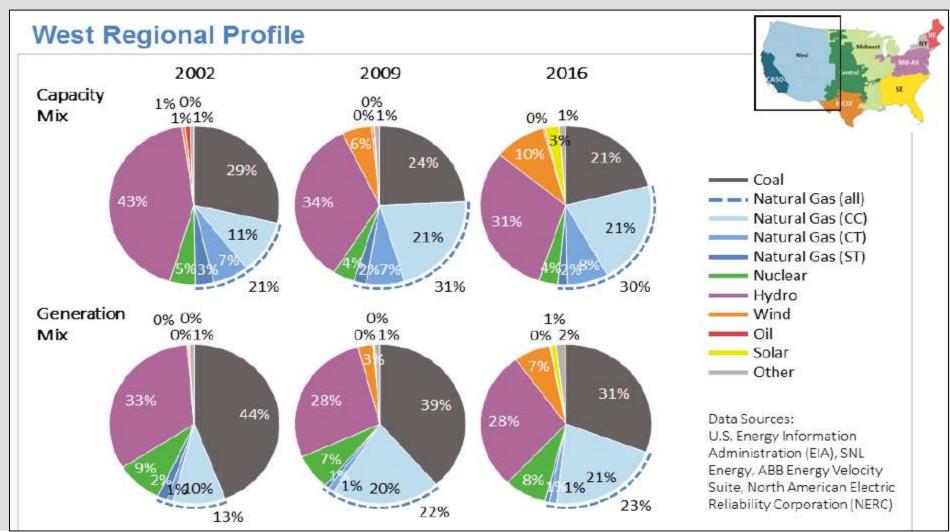
## Back-up Slides



### U.S. regional energy profiles

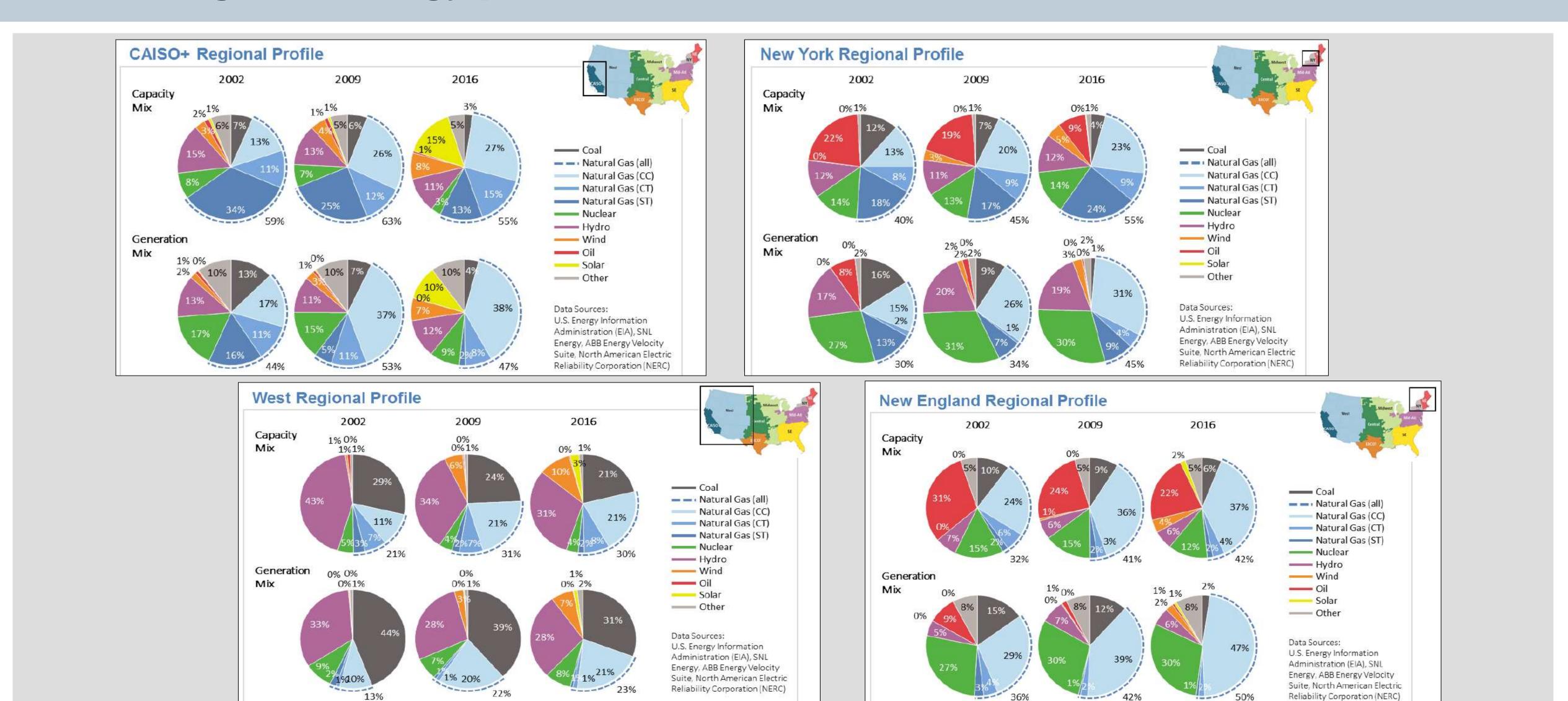






## SIEMENS Ingenuity for life

### U.S. regional energy profiles

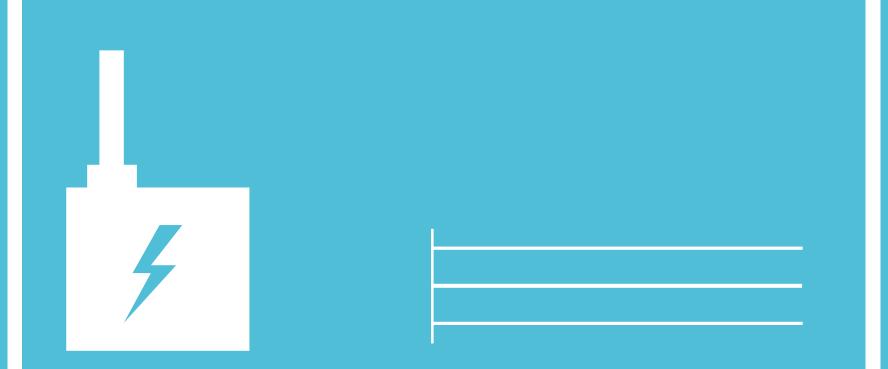


### Main challenges in the grid





Higher utilization of renewables and less rotational inertia from conventional power generation units



Stability of the grid and secure supply of power



Higher flexibility and shorter reaction times requirements to the producers



### Grid challenges driving critical needs for power plants

### **Ensure grid stability**

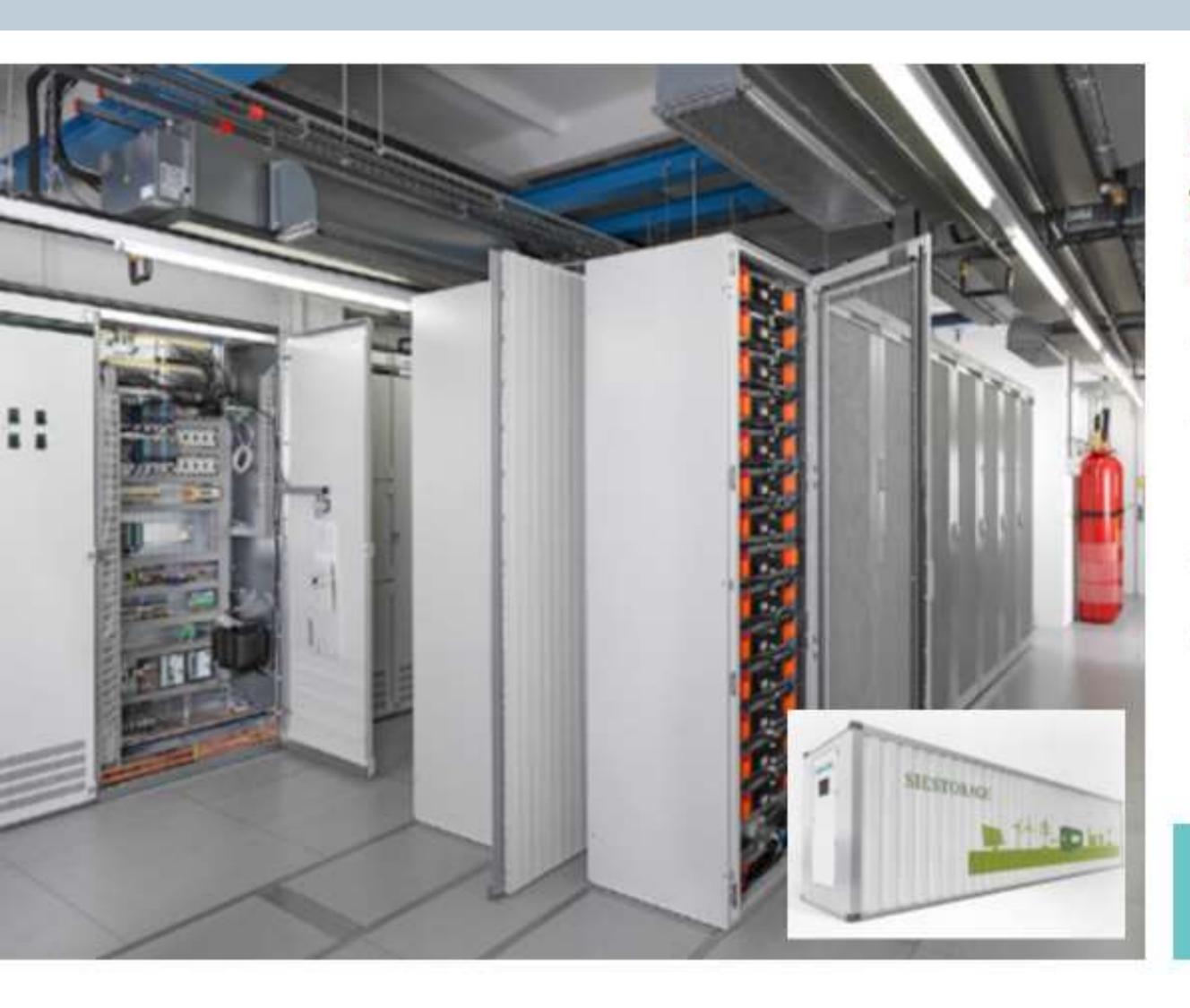


### Conventional power plants (heavy duty as well as industrial scale) need:

- Accelerated load ramping for fast compensation of unbalances in the grid
- Spinning reserve as additional power reserve to stabilize the grid
- Islanding and off-grid services (especially for industrial power plants)
- Black start capability in the case of a grid failure

## Modular power supply: The Battery Energy Storage System SIESTORAGE





Modular energy storage system based on technology leading power electronics and Li-ion batteries:

- Instantly available, reliable and flexible power
- Fast and accurate response time to consume and discharge energy
- Assured power quality
- Flexible and scalable design various sizes and configurations

Designed for improved asset performance

## SIESTART™ – The performance of conventional power plants combined with instant & reliable Battery Energy Storage Systems



### Siemens Power Generation

- Over 600 GW of installed capacity since 1960
- More than 25,000 Siemens gas and steam turbines in commercial operation
- I&C solutions for all types of plants



### Siemens BESS (SIESTORAGE)

- Cutting-edge power electronics, automation, and state-of-the-art Li-ion battery technology
- Modular battery storage concept with flexible and scalable design
- 20 battery storage projects eight regions, seven use cases

Siemens Control Systems: More than 2,700 power plant projects with Siemens I&C