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Ingenuity for life

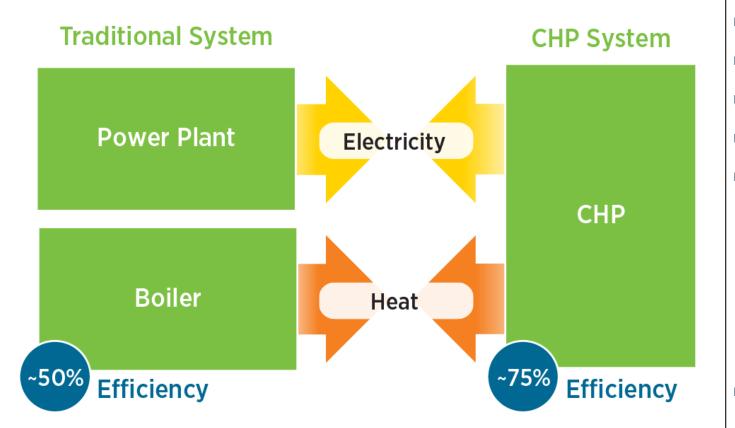


Agenda

- Combined Heat and Power (CHP) overview
 - Background
 - Opportunities in commercial/institutional applications
- CHP Examples
 - Case studies universities and campuses
- CHP projects key selection criteria
- Q & A

What is Combined Heat & Power (CHP) Key benefits

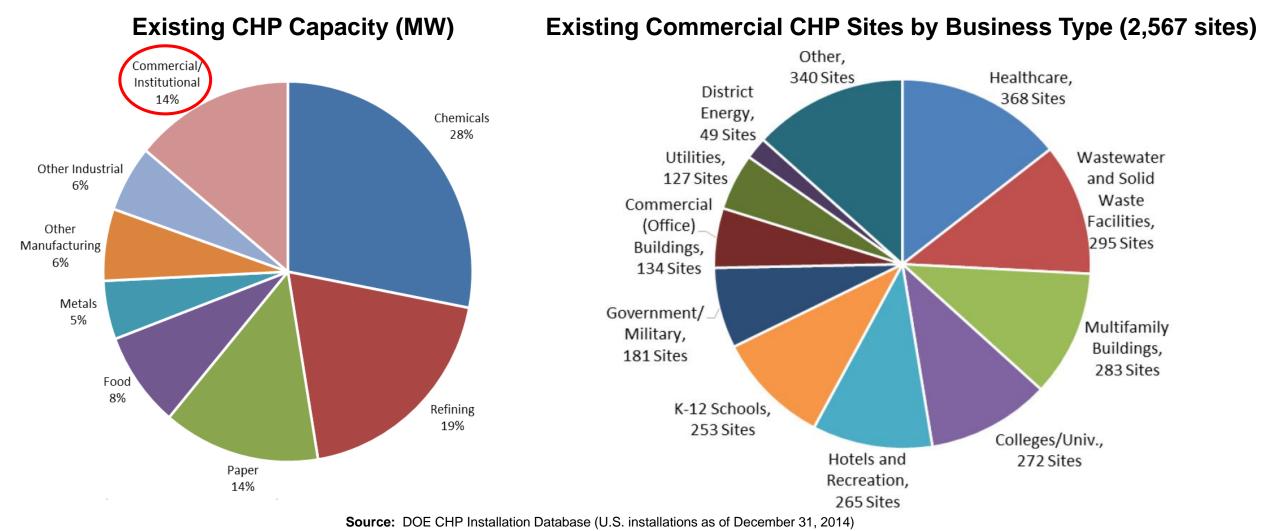




- Distributed generation
- Higher efficiency
- Lower cost
- Reliability & resiliency
- Flexibility
 - Mode of operation
 - Integration with renewables (microgrids)
 - Fuel
 - Scalability
 - Technology upgrades
- Sustainability (lower emissions)

Source: DOE CHP Deployment Program, 2016

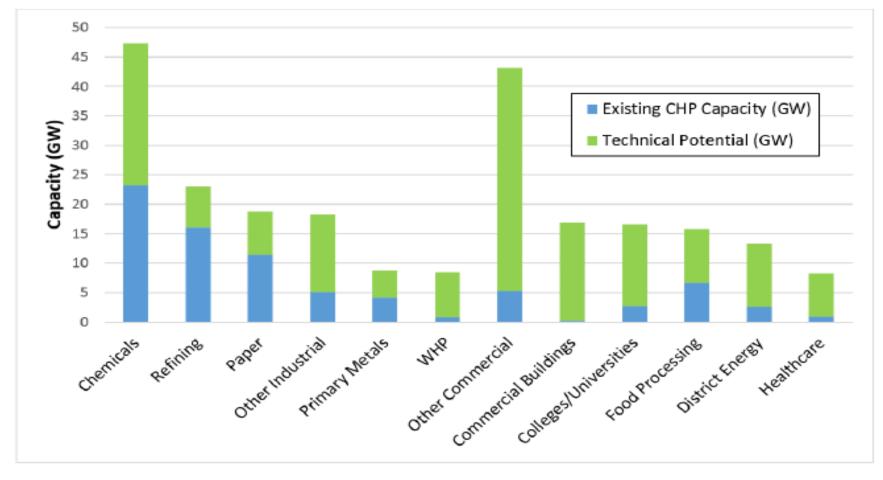




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CHP Opportunity in the US



Source: DOE CHP Deployment Program, 2016

75+ GW <u>Technical</u> Potential of On-site Commercial CHP



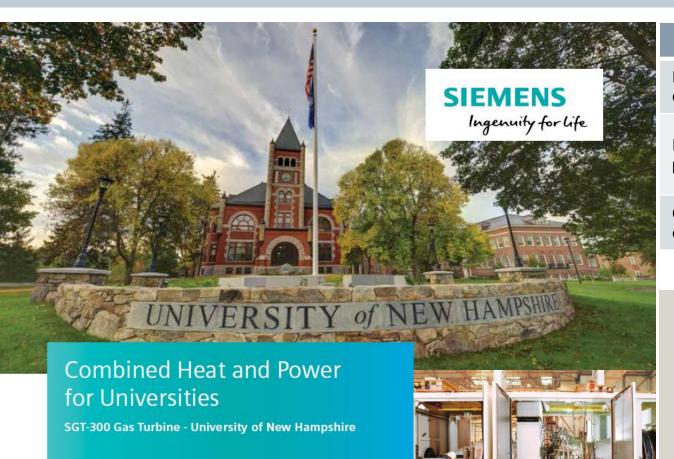


CHP examples and case-studies universities and campuses

University of New Hampshire CHP

Low emissions from landfill gas-to-energy project

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Challenge	Solution
Process landfill gas as optional cost-effective renewable fuel	SGT-300 turbine can use natural gas, liquids and landfill gas fuels
Reduced emissions at university power gen site and at landfill.	Fuel flexibility allows use of low emissions fuel options with landfill gas.
CHP project delivers more than electric power	Up to 12MW of heating and cooling

7.8MW

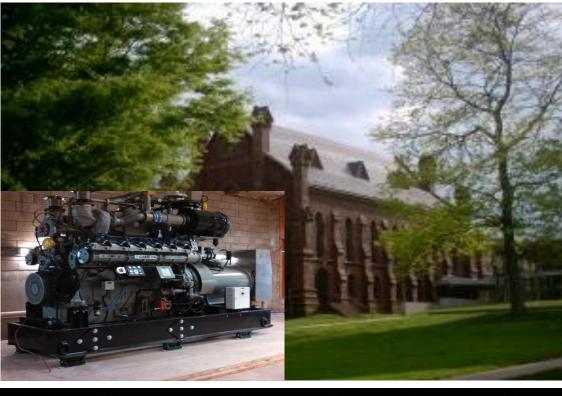
electrical power output

99.02%

average availability achieved

Wesleyan University CHP Proven savings of \$1000/day

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WESLEYAN RSITY U V Е N

Challenge	Solution
Need for reliable source of power and heat	676 kW Guascor reciprocating engine
Lower power rates yet assure reliable source	CHP gas-fired solution integrated into a microgrid project saves \$1,000/day
CHP project maintenance a must	Siemens partner maintenance team access assured

676kW

reciprocating engine is CHP solution for athletic facility

95%

availability achieved

CHP projects in different commercial applications Resiliency in critical facilities

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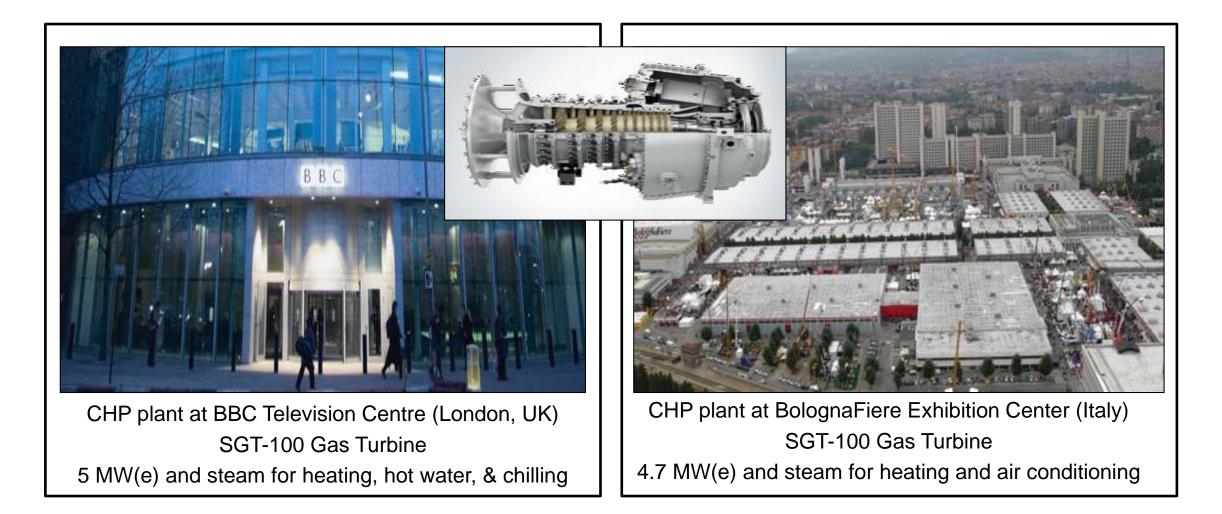
CHP plant at National Institutes of Health (Maryland, US) SGT-600 Gas Turbine 23 MW(e) and heat requirements on campus



CHP plant Foster Hill Health Campus (Scotland) 501-KB7 Gas Turbine 5.2 MW(e) and heat requirements on campus

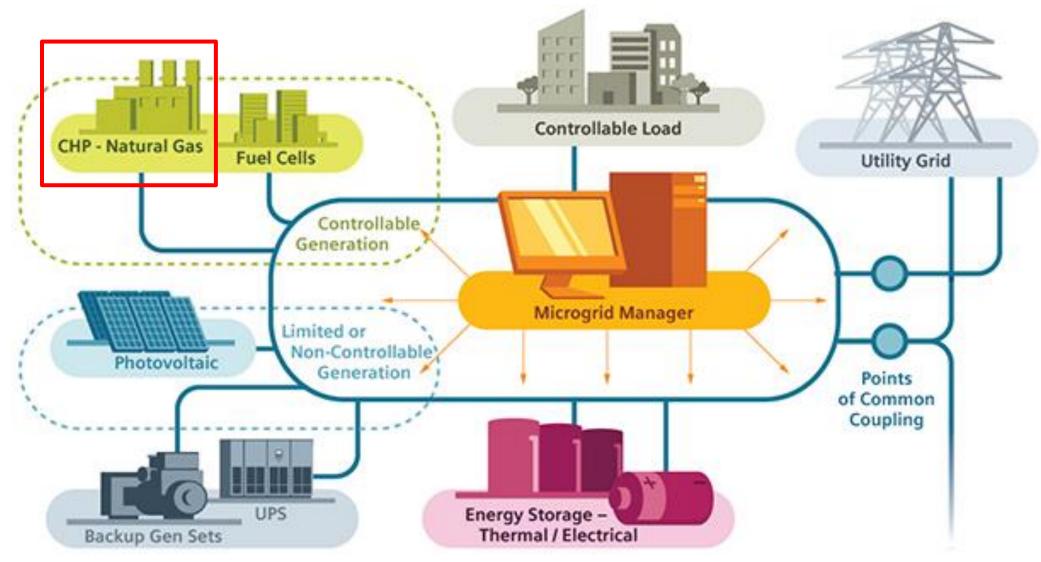
CHP projects in different commercial applications Proven availability & reliability





CHP – the anchor of the microgrid

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CHP key selection criteria

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CHP Projects: Key Selection Criteria

- Meeting thermal and power load requirements
- Reducing energy costs
- Availability and reliability
- Lower emissions
- Fuel flexibility
- Enhanced control
- Financing solutions
- Life-cycle support









- Combined Heat & Power offers a significant opportunity for different commercial/institutional applications based on proven technologies
- CHP is the anchor of microgrids and serves a critical role in integrating with renewables and providing a clean energy solution
- Understanding the key selection criteria in advance is crucial to designing and building an efficient flexible CHP project

Questions?



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